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### **OUR VISION**

A community with a dynamic and world-class arts and cultural sector where the arts are accessible to all and valued as a central and critical component to a healthy society

### **OUR MISSION**

Strengthening the community by supporting the arts through leadership, advocacy and grant making

# A REPORT TO THE COMMUNITY

We are dedicated to building healthy communities through the arts. Our approach is holistic—we strive to strengthen individual arts organizations and the cultural sector as a whole, increase access to the arts, and use the arts to advance community priorities.

In 2016 we partnered with thousands of individuals, hundreds of businesses, and leaders in government and philanthropy to support over 100 cultural organizations and the communities they serve. We provide our assistance in a multitude of ways—through grant making, trainings, programs, services, and advocacy. Our investment of dollars and resources helped arts and cultural organizations present over 10,000 events, exhibits, and performances, create expanded access to underserved populations, and provide tickets to 809,000 school-aged children in our region.

We do this work because a strong, diverse, and accessible arts and cultural sector is essential to a healthy community. As the findings from ArtsFund's recent Economic Impact Study demonstrate, our local arts organizations fuel the economy, drive tourism, inspire creative thinking and problem solving both in school and at work, and foster civic engagement. The arts provide a lens through which we can better understand our differences and in turn, develop empathy and tolerance. And the arts elevate the quality of life in our region and nourish the soul.

For all these reasons and many more, the arts are essential building blocks of our civic health. For the past 47 years, ArtsFund has been strengthening the Central Puget Sound region through support of the arts. This is our commitment to the community, and we invite you to join us.





ArtsFund

CAROL R. POWELL
Wells Fargo, The Private E

Chair-Elect, ArtsFund Board

of Trustees



SANDY McDADE
Weyerhaeuser Company
Senior Vice President &

Chair, ArtsFund Board of Trustees

## GRANT BENEFICIARIES

#### KING COUNTY

5th Avenue Theatre\$119,785
ACT Theatre\$87,990
Artist Trust\$21,000
Auburn Symphony Orchestra .\$1,160
Bellevue Arts Museum\$6,990
Book-It Repertory Theatre .\$28,950
Burke Museum \$15,660
Early Music Guild of Seattle\$11,020
Earshot Jazz Society
of Seattle\$19,390
EMP Museum \$32,710
Frye Art Museum \$14,620
Henry Art Gallery \$116,290
Intiman Theatre\$2,540
Jack Straw Productions \$13,530
Jet City Improv \$2,870
Meany Center for the
Performing Arts\$18,150
Nordic Heritage Museum \$17,020
Northwest African
American Museum \$7,965
Northwest Film Forum \$7,955
On the Boards \$48,160
Pacific Northwest Ballet \$220,680
Richard Hugo House \$18,395
Seattle Art Museum \$206,305
Seattle Arts & Lectures \$14,670
Seattle Chamber
Music Society \$19,420
Seattle Children's Theatre \$97,765
Seattle Men's Chorus/
Seattle Women's Chorus \$12,580
Seattle Opera \$196,225

Seattle Pro Musica	\$7,400
Seattle Public Theater	\$3,430
Seattle Repertory	
Jazz Orchestra	.\$22,820
Seattle Repertory Theatre.	\$140,590
Seattle Shakespeare	
Company	. \$51.865
Seattle Symphony	
Seattle Theatre Group	
SIFF	
Spectrum Dance Theater	
Taproot Theatre Company.	
Three Dollar Bill Cinema	
Town Hall Association	.\$30,720
Vashon Allied Arts	\$5,705
Velocity Dance Center	. \$10,230
The Vera Project	\$5,130
Village Theatre	.\$93,580
Whim W'Him	\$3,430
Wing Luke Museum	
of the Asian Pacific	
American Experience	.\$43.770
King County Total\$	2,116,115

#### PIERCE COUNTY

Broadway Center for the	
Performing Arts	.\$66,205
Museum of Glass	\$7,615
Northwest Sinfonietta	\$4,130
Symphony Tacoma	. \$19,535
Tacoma Art Museum	. \$52,675
Tacoma Musical Playhouse	\$9,930
Tacoma Opera	\$7,210

Pierce County Total . . . . \$167,300

#### **SPECIAL GRANTS**

ArtsFund Plestcheeff Design &
Decorative Arts Grants
Museum of Glass \$10,000
Nordic Heritage Museum \$2,500
Seattle Art Museum \$10,000
Wing Luke Museum
of the Asian Pacific
American Experience \$10,000
Kreielsheimer Remainder
Foundation Grants\$68,200
Designated Workplace
Giving Funds \$35,881

**GRAND TOTAL 2016 ARTSFUND GRANTS** 

\$2,419,996



\$2.4 MILLION in grants helped provide:





809,000 STUDENTS ACCESS TO THE ARTS





# ALLOCATIONS PROCESS

For over four decades, ArtsFund has strengthened the community by raising funds from individuals and businesses to provide grants and other organizational support to the region's nonprofit arts sector. Through its widely respected allocations process, ArtsFund has distributed more than \$75 million in operating support grants to a broad range of arts groups throughout King and Pierce Counties. In 2016, ArtsFund awarded grants totaling over \$2.4 million.

Both donors and grant recipients trust ArtsFund's allocation process. The Allocations Committee comprises corporate and private grant making experts, and spends considerable time evaluating application materials and interviewing the leadership of applicant arts groups. They systematically rate each group against the same key evaluation points based on mission, financial stability, governance, and community impact.

In June, the ArtsFund Board of Trustees approves the slate of grant recommendations. Following the grant cycle, ArtsFund's President & CEO meets with applicants to review the assessments and provide feedback.

#### **ELIGIBILITY**

ArtsFund grants are institutionally oriented, operational grants for organizations that present or produce a season of programs. Eligibility requirements, deadlines and contact information can be found at **www.artsfund.org.** 



## POWER2GIVE

power2give.org/PugetSound was a regional arts crowd-funding platform hosted by ArtsFund from 2013-2016. Leveraging matching gifts and technology in support of specific cultural projects, ArtsFund launched power2give to help arts groups build capacity, explore new fundraising tools and techniques to engage and mobilize new donors, and ultimately expand their base of support. The initiative also enabled ArtsFund to broaden our support for diverse cultural groups. In a three year span, the platform involved 100 arts and cultural organizations from throughout the Central Puget Sound.

ArtsFund's power2give contributed to original programming, brought art to stages and venues throughout the state, and provided greater access and unique experiences for both youth and adults. In addition, the platform supported arts education programs, funded artists commissions and residencies, enabled facilities improvements and enhancements to the audience experience, and much more.

For a list of the 100 posting organizations, donors and matching donors, visit **artsfund.org/p2g.** 



# PROGRAMMING & ADVOCACY

In complement to our grant making, ArtsFund presents a variety of leadership and advocacy programs to strengthen arts organizations, educate and empower nonprofit leaders and volunteers, and advance dialogue on the critical impact of arts and culture on our quality of life, our children's education, and our economy. We also play a leadership role on broader initiatives that foster the future of the arts ecology in this region.

"Considered essential for our new board members—we note far greater involvement and far greater understanding of the role of a board member, as each of our new board members take this excellent course."

-Board Leadership Training Participant

#### **ASSOCIATES PROGRAM**

The Associates Program (see page 12), ArtsFund's annual volunteer corps, equips individuals with fundraising and leadership skills and provides tools needed for civic engagement and nonprofit leadership. In 2016, the team of 101 ArtsFund volunteers raised over \$415,000.

#### **ECONOMIC IMPACT STUDIES**

ArtsFund's Economic Impact Studies detail the importance of the arts and cultural sector as an economic driver in our region. The research provides a critical advocacy tool articulating the measurable impact of the arts. Results from the study released in 2015 are available at www.artsfund.org/EIS.

#### **BOARD LEADERSHIP TRAINING**

Our Board Leadership Training program strengthens arts organizations by teaching fundamentals of board service and providing practical internships with nonprofit boards. Over 600 current and future nonprofit board members have taken the training. In 2016, 55 participants representing 44 civic, cultural and community organizations participated.



## ASSOCIATES PROGRAM

In 2016, 101 ArtsFund Associates from 70 unique companies raised over \$415,000 for the arts in the Puget Sound region. The ArtsFund Associates program is a volunteer corps of business professionals committed to supporting the arts and strengthening the community through fundraising. While generating support for the arts and cultural organizations that make our community thrive, the ArtsFund Associates develop transferrable skills, expand their networks across sectors, and of course, have fun!

#### ARTSFUND ASSOCIATES BOARD

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Robert Cardona

Lucy Casiano

MaryAnne Chandler

Michelle Chun

The Boeing Company

Cassandra Conyers Starbucks Coffee Company

Christina Dabbagh
Osborne Construction Compan

Daemon Das
Microsoft Corporation

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Swedish Medical Center

Lane Galloway

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Allison Kramer

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The Boeing Company

**Denise Nakamura**The Boeing Company

Larry Norvell
The Zoo Society

Gail Norvell

Vanessa Wood
The Boeing Company

Adrienne Woods
AGC Education Foundation

Julie Wilbert
The Museum of Flight

### ARTSFUND ASSOCIATES ADVISORY COUNCIL

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Sarah Bednar The 5th Avenue Theatre

Rick McMichael

Joan Aquino
The Boeing Company

Angela Cheung

Jillian Titus Amazon

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Lindsay Ann Anderson
Ekblom Fine Design

Erin Ang

Rebecca Anzalone PAWS

Remy Arevalo KOMO TV

Nate Bailey Sebris Busto James

Lara Battema Towers Watson

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Jack Beeching

Washington State Housing Finance

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Clark Nuber PS

Katrina Ernst

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Vulcan, Inc.

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DLA Piper LLP

Scottland Glenn

Dorsey & Whitney LLP

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Knobbe Martens Olson & Bear, LLP

Clay Gustaves

The Williams Companies

Kiran Griffith

Stoel Rives LLP

Jamie Harker

Bernal and Associates

**Meredith Hoover** 

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Perkins Coie LLP

Kayti Knudsen

Keller Rohrback, LLP

Panos Koutsikos

Microsoft Corporation

Kate Kuo

The Bill & Melinda Gates Foundation

Charmaine Ma

PricewaterhouseCoopers

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Alison Maki

Skagit Law Group

Aubri Margason

Perkins Coie LLP

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Kathleen McCormick

Molly McCowen

Krista Mirhoseini

Chihuly Studio

**Tiffany Moss** 

**Heather Mozzoni** 

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Kiran Uppal

Erin Verginia

**Edward Viars** 

Chihuly Studios

Chloe Wake

**Yiging Wang** 

Leslie Witkamp

Judy Yu

Seattle University

Amy Zarlengo

Museum of History & Industry

years of proudly supporting the arts

2016 BY THE NUMBERS

118 ARTS & CULTURAL **GROUPS** 

supported throughout

COUNTIES

\$2.4 **MILLION IN GRANTS** 

awarded 53

**GROUPS THROUGH ALLOCATIONS** 

\$346 distributed ... to ... **THOUSAND** 

ARTS

**PROJECTS** 

IN GRANTS

through our crowdfunding initiative



participated in our Associates Program

COMPANIES

**VOLUNTEERS** 

### MORE ENGAGEMENT

- Led 20+ community conversations about ArtsFund's Economic
   Impact Study
- Energized nearly 1,000 attendees at ArtsFund's Celebration of the Arts uncheon
- Featured 14 arts groups at Arts Night at Safeco Field

## CAMPAIGN 2016 DONORS

Includes pledges, donations, and in kind gifts made by businesses, foundations, and individuals between 7/1/2015 and 5/31/2016

#### **Business Donors**

\$350,000 and up

\$100,000-\$349,999













\$50,000-\$99,999 Bank of America



\$25,000-\$49,999



















Delta Dental of Washington

Support from Microsoft Corporation, The Boeing Company, Sellen Construction, Starbucks Coffee Company, and POP includes employee workplace giving

#### \$25,000-\$49,999

**DLA Piper\* K&L Gates\*** Perkins Coie\* Stoel Rives LLP\* Washington State Combined Fund Drive\*

#### \$10.000-\$24.999

Amazon CenturyLink Clise Properties Inc. Columbia Bank The Commerce Bank of Washington\* Dapper + Associates Davis Wright Tremaine LLP\* Dorsey & Whitney LLP\* **Getty Images GMA Research Corporation** RealNetworks Foundation R.D. Merrill Company Safeco Insurance Seattle Mariners Baseball Club **Union Bank** 

#### \$5,000-\$9,999

Alaska Airlines, Inc. Alaskan Copper & Brass Company and Alaskan Copper Works **Bessemer Trust BNY Mellon Wealth** Management Ernst & Young LLP Foss Maritime Company **Gensler Architects** KING 5 **Medical Consultants** Network, Inc.\* Moss Adams - Seattle\* Nintendo of America Inc. Orrick, Herrington & Sutcliffe **Puget Sound Business Journal Raisbeck Foundation** Vulcan Inc.

#### \$2,500-\$4,999

Ben Bridge Jeweler Cheyette & Associates **Compton Lumber Company** FTI Consulting Gaco Western, Inc. GM Nameplate, Inc. **HD** Fowler Integrus Architecture

King County Employee **Giving Program\*** LMN Architects Micro Focus International Osberg Construction Company Pacific Coast Feather Company Pacifica Law Group Pircher Nichols & Meeks **Puget Sound Energy** Sterling Realty Organization Co. Van Kampen, Paine & Crowe PLLC Wright, Runstad & Company

#### \$1,000-\$2,499

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Mithun\* **ORA Architects** Schwabe, Williamson & Wyatt **Seattle Center Foundation** Taylor-Thomason **Ted Brown Music Company** 

#### up to \$999 **Anning-Johnson Company**

Ano Remodel and Construction NW Artbeads.com **Associated General** Contractors Athina Grill Automotive Adventures Baker Foundation Bellevue Arts Commission **Builders' Hardware & Supply** Co., Inc. Calfo Harrigan Leyh & Eakes, City of Issaquah City of Kirkland City of Seattle Combined Charities Campaign\* Division Seven Waterproofing, Eastside Consultants, Inc. **Eclipse Marketing Group Evergreen Carpet Cleaning LLC Evergreen Construction** 

Specialties Fred Meyer, Inc. **Gary Merlino Construction** Co. Inc **Getty Images\*** Grad Products. Inc. **Gray Lumber Company** Hansen Design Company Ishii & Associates, LLC Maritime Pacific Brewing Company NRG Insurance Parlor, Inc. **Pine Street Group** Raymond Hsu. D.D.S. Redmond Arts and Culture Commission Rhine Demolition, LLC Salmon Bay Sand & Gravel ShadowCatcher Entertainment Simburg, Ketter, Sheppard & Purdy **Stoneway Concrete** Symetra Financial Corporation\* Theo Chocolate **U-Park System** Williams

\* Indicates a portion of the gift came from employee workplace giving campaigns

# Individual & Foundation Donors

## ARTS BENEFACTOR CIRCLE DONORS

#### **GOLD CLUB**

\$50,000 and up

Carl and Renee Behnke Joshua Green Foundation Mary Pigott Pete and Julie Rose

#### \$25.000-\$49.999

Allan E. and Nora Davis
Katharyn Alvord Gerlich
John Graham Foundation
Glenn Kawasaki
Patricia Britton and Stellman
Keehnel
Sandy and Chris McDade
Neukom Family
Norcliffe Foundation
Mccasin Lake Foundation
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### **CONDUCTOR'S CIRCLE** \$10,000-\$24,999

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Anonymous (1)

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### **ENCORE** \$2,500-\$4,999

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Virginia B. Wright

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Sylvia Wolf

Wanda Wong and Mark Masterson Judy Yu

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#### Up to \$499

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Joe Aigner Andrew Aiken Tricia Alach Jose Alcaraz Karen Aliabadi Susan Allemand

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Kyle Bock

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Bob Bowlin
Tim Bowman
Tyrell Bowman
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# ASSETS & ENDOWMENTS

In addition to its annual campaign, ArtsFund has earnings from its endowment and the Century Building to support operations and grants. The four-story Century Building, a gift to ArtsFund from the Kreielsheimer Foundation, provides one floor for ArtsFund operations and three floors for commercial lease.

ArtsFund's endowments, which now stand at \$15.9 million, take advantage of the organization's unparalleled knowledge of the arts in this region and its second-to-none grant-making process.

Donors are able to accomplish their charitable goals by establishing an endowment to fund either broadly for general support of the arts, or more specifically for particular interests.

**Ackerley Excellence Fund** 

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# ARTSFUND IN THE COMMUNITY

#### ARTS NIGHT AT SAFECO FIELD

ArtsFund presented the 4th annual Arts Night at Safeco Field to raise visibility of our region's dynamic arts offerings and build connections between cultural organizations and potential audiences and supporters in the stands. Arts activities included live performances at the gates and on the field and an Arts Zone with representatives from regional cultural organizations.

#### **WORKPLACE GIVING**

ArtsFund ran workplace giving campaigns in companies throughout the Central Puget Sound, bringing art into the workplace and building workforce development, while raising over \$250,000 for the arts.



















#### **COMMUNITY CONVERSATIONS**

With the release of our *Economic Impact Study of Arts*, *Cultural and Scientific Organizations in the Central Puget Sound Region*, ArtsFund led more than 20 community conversations presenting the data and examining the ways in which arts and culture drive economic and community development.

#### **CELEBRATION OF THE ARTS LUNCHEON**

ArtsFund's 28th annual Celebration of the Arts Luncheon drew nearly 1,000 arts supporters. The event was highlighted by keynote speaker John Maeda and award-winners Mark Morris and the Nesholm Family Foundation, and featured on-stage and interactive arts elements exploring the synergies between art, design and technology.

## FY16 FINANCIALS

## INCOME STATEMENT

FOR THE 12 MONTH PERIOD ENDED 09.30.2016

Contributions to ArtFund Foundation	200,405
Contributions and pledges	3,183,406
Less: Donor designations through power2give	(346,315)
Less: Donor designations to other organizations	(70,881)
Net realized and unrealized gain on investments	1,310,750
Donated services (in-kind)	110,475
Total Support and Revenues	\$ 4,387,840
Special Event, net	\$ 257,494
Grants to beneficiaries	2,766,311
Less: Donor designations through power2give	(346,315)
Less: Donor designations to other organizations	(70,881)
Program services	651,689
Fundraising	595,577
Management and general	354,457
Total Expenses and Grants	\$ 3,950,838
Century Building Net Rental Income	139,566

## BALANCE SHEET

AS OF 09.30.2016

#### **ASSETS**

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ArtsFund, cash & cash equivalents	. 2,516,687
ArtsFund Foundation, cash & investments	15,862,670
Pledges receivable, net	589,468
Prepaid expenses and other	40,540

#### NON-CURRENT ASSETS

TOTAL ASSETS\$ 21,152,593
Less accumulated depreciation/amortization (2,180,408
Furniture & equipment, website design
Land & building
Pledges receivable, net of current portion 411,255
NON-CURRENT ASSETS

#### **LIABILITIES & NET ASSETS**

#### **CURRENT LIABILITIES**

Grant obligation	765,616
Accounts payable & other accrued liabilities	120,714
Current portion of note payable	8,852
TOTAL CURRENT LIABILITIES	
NOTE PAYABLE, NET OF CURRENT PORTION .	\$ 392,262
NET ASSETS	
TOTAL LIABILITIES & NET ASSETS	





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