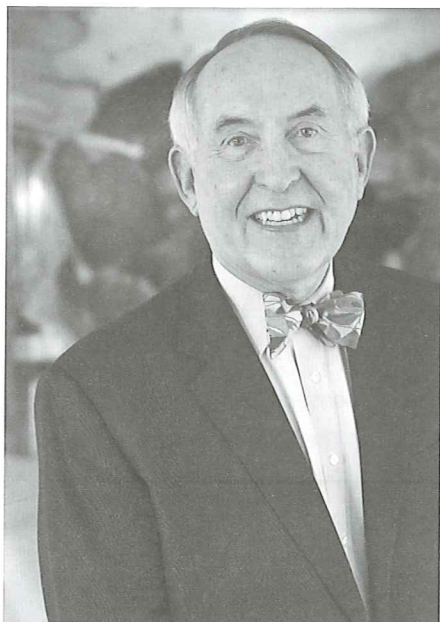




State of the Art

JAMES F. TUNE
PRESIDENT AND CEO



The good news for arts groups in King and Pierce Counties is that ArtsFund was able to increase its distributions to them in 2011 by 13 percent (see pg. 3).

Much of this increase was made possible by an extraordinary distribution to ArtsFund by The ArtsFund Foundation. The board of the Foundation felt, correctly I believe, that the financial stresses in our arts groups over the last three years made it imperative for the Foundation to do as much as possible. Our donors also came through this year, helping us increase funds that came in

"The boards of all these fine organizations have embraced the difficult job of finding new managers and look forward to continuing to produce excellent work."

through the campaign, and we thank them for their continued support.

At the Celebration of the Arts Luncheon on May 19 I noted that I am concerned about the potential discouragement, if not exhaustion, of arts managers in many of our arts groups. The work remains fantastic, but financial fatigue may soon affect this. We have, in fact, witnessed the closure of three prominent and excellent arts groups this year: Giant Magnet (formerly the Seattle International Children's Festival), Intiman Theatre, and Bellevue Philharmonic.

Financial pressures and relentless work demands may also be at least part of the reason for a substantial number of management changes now occurring in arts groups. Seattle Art Museum's extraordinary director, Derrick Cartwright, left at the end of June after two years in office to focus on his personal art passions. Happily,

SAM is a strong organization with a vigorous and proactive board. Other organizations undergoing leadership change include ArtsWest, Bellevue Arts Museum, Richard Hugo House, Seattle Shakespeare Company and Velocity Dance in King County, and Tacoma Philharmonic and Tacoma Symphony in Pierce County. The boards of all of these fine organizations have embraced the difficult job of finding new managers and look forward to continuing to produce excellent work.

On a note of optimism (we fundraisers must be optimistic), the active engagement of the boards of our arts groups is quite positive, and as the economy improves, this involvement will help ease the current financial pressures.

"The arts develop skills and habits of mind that are important for workers in the new economy of ideas."

-Alan Greenspan

CAMPAIGN 2011

Generosity and Hard Work of Donors and Volunteers Inspires Valuable Support to Region's Arts

ArtsFund thanks the nearly 1,500 businesses, foundations and individuals who contributed to Campaign 2011. Their generous contributions have allowed ArtsFund to allocate over \$2.37 million to 63 nonprofit arts organizations in our community. ArtsFund is proud to be trusted to provide due diligence for our donors, ensuring each gift helps to build a stronger arts community in our area. The success of this year's campaign was possible only with the strong leadership of our Development Committee Chairs Stellman Keehnell of DLA Piper and Sandy McDade of Weyerhaeuser, the entire Board of Trustees, and our Associates Volunteer Program.



Sydne Brewer, Suzanne Suneson, and Kate Huisentruit were just a few of many ArtsFund Associates who contributed to Campaign 2011 and helped raise \$250,000.

Arts Benefactor Circle Spotlight

New Donors Give Campaign a Substantial Boost

Campaign 2011 saw a nearly 20 percent increase in the number of donors in the Arts Benefactor Circle, which consists of individual donors and private foundations who contribute \$1,000 or more to the annual campaign. Contributions from these new donors, combined with increased gifts from longtime donors, resulted in a \$100,000 increase, bringing the total contributed by Arts Benefactor Circle donors this campaign to nearly \$840,000.



ArtsFund Associates Kayla DeMonte, Angela Cheung, and Marlene Price.



ArtsFund Associates Suzanne Suneson and Judy Yu.

VOLUNTEERS FETED WITH SPACE NEEDLE CELEBRATION

Donors, Board, Arts Managers, Associates Salute Hard, Successful Work

Thanks to generous sponsorships by The Boeing Company, U.S. Bank and The Space Needle, on July 21st ArtsFund celebrated the collective efforts of ArtsFund donors, board members, volunteers, and grant recipients at our 2011 Campaign Closing Event. Guests enjoyed delicious appetizers and drinks, as well as a beautiful view from the SkyLine Level at the Space Needle. The evening provided ArtsFund the opportunity to publicly recognize the success of the nearly 150 members of the Associates program, whose efforts raised over \$250,000 this year.



Jim Tune announcing ArtsFund's Associate of the Year, Ben Lee of The Boeing Company.

ARTSFUND BOOSTS 2011 GRANTS BY 13 PERCENT

This June, ArtsFund's Board of Trustees approved grants of \$2.374 million to 63 nonprofit arts groups in King and Pierce Counties. This was more than a 13 percent increase over the grants made by ArtsFund in 2010.

ArtsFund is grateful to the volunteers who made up this year's Allocations Committee, with a special thank you to King County Allocations Chair Cat Martin, U.S. Bank.

King County Allocations Committee 2011:

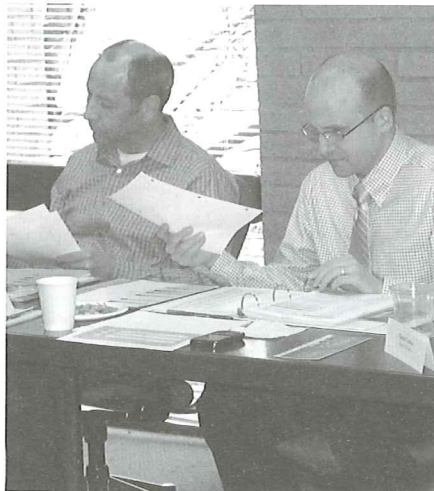
Cat Martin, *Chair, U.S. Bank*
 Christopher Wiggins, *Vice Chair, Safeco Insurance Foundation*
 Mary Bass, *Wells Fargo Bank*
 Jessie Beltran, *Sellen Construction*
 Jane Broom, *Microsoft*
 Christi Gordon, *Bank of America*
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 Carol Pawlak, *Amgen Inc.*
 Jim Tune, *ArtsFund*
 Huong Vu, *The Boeing Company*
 Jared Watson, *Seattle Foundation*
 Shauna Woods, *Community Volunteer*



Cat Martin, of U.S. Bank, was this year's King County Allocations Committee Chair.

Pierce County Allocations Committee 2011:

Kim Cacace, *BNY Mellon Wealth Management*
 Sarah Idstrom, *Franke Tobey Jones*
 Xan McCallum, *Weyerhaeuser Company*
 Walter Neary, *Comcast*
 Jim Tune, *ArtsFund*
 Natalie Whitcomb, *Brown & Brown of Washington*
 Brian Wolfe, *KeyBank*



L to R: Jim McDonald, Paul G. Allen Family Foundation, and Christopher Wiggins, Safeco Insurance Foundation, this year's Vice Chair of King County Allocations.

CORPORATE AND WORKPLACE GIVING SPOTLIGHT

Pride in Puget Sound Area Arts Rejuvenates Giving Support

Business donors and their employees provided especially strong support in a difficult economy with levels of giving higher than in 2010. In all, corporate gifts and workplace campaigns raised \$2.275 million. ArtsFund is particularly grateful for strong increases at Wells Fargo, Starbucks, Amgen, Russell Investment Group and PACCAR. Once again, Sellen Construction led the way in workplace campaigns, raising over \$55,000 from 400 employees. POP also ran a stellar campaign, increasing giving by 27 percent. ArtsFund recognizes the invaluable contributions these groups make, and commends them on their tenacious dedication to the region's arts community.

2011 ArtsFund Beneficiary Grants

Dance= \$222,455

Pacific Northwest Ballet
 Spectrum Dance Theater
 Velocity Dance Center

Film & Media Arts= \$26,568

Northwest Film Forum
 SIFF
 Three Dollar Bill Cinema

Literary Arts= \$25,769

Richard Hugo House
 Seattle Arts & Lectures

Multidisciplinary= \$229,429

Artist Trust
 ArtsWest Playhouse & Gallery
 Broadway Center for the Performing Arts
 Central District Forum for Arts & Ideas
 Experience Music Project
 Giant Magnet
 Jack Straw Productions
 Kirkland Performance Center
 Nordic Heritage Museum
 Northwest African American Museum
 On the Boards
 Seattle Theatre Group
 Town Hall Association
 UW World Series at Meany Hall
 Vashon Allied Arts
 The Vera Project

Music= \$581,868

Auburn Symphony
 Early Music Guild
 Earshot Jazz
 The Esoterics
 Federal Way Symphony
 Northwest Sinfonietta
 Seattle Chamber Music Society
 Seattle Choral Company
 Seattle Men's Chorus/Seattle Women's Chorus
 Seattle Opera
 Seattle Pro Musica
 Seattle Repertory Jazz Orchestra
 Seattle Symphony
 Seattle Youth Symphony Orchestras
 Tacoma Opera
 Tacoma Symphony Orchestra
 Tacoma Youth Symphony Association

Theater = \$716,785

5th Avenue Theatre
 ACT Theatre
 Book-It Repertory Theatre
 Northwest Puppet Center
 Seattle Children's Theatre
 Seattle Repertory Theatre
 Seattle Shakespeare Company
 Tacoma Musical Playhouse
 Taproot Theatre Company
 Village Theatre
 Wing-It Productions

Visual Art = \$470,234

Bellevue Arts Museum
 Frye Art Museum
 Henry Art Gallery
 Museum of Glass
 Pratt Fine Arts Center
 Seattle Art Museum
 Tacoma Art Museum
 Wing Luke Museum of the Asian Pacific American Experience

Special Grants = \$30,000

ArtsFund Plestcheef Design and Decorative Arts Grants:
 Bellevue Arts Museum
 Henry Art Gallery
 Museum of Glass
 Tacoma Art Museum

Kreielsheimer Remainder Foundation Grants = \$66,157

Designated Workplace Gifts (Non-Beneficiaries) = \$5,048

Total 2011 Artsfund Grants = \$2,374,313

Appreciation: Bagley Wright

"We have a huge debt of gratitude to Bagley Wright and his family" — Jim Tune

Bagley Wright (1924-2011), who passed away in July, left Seattle an infinitely richer city, thanks to his innovation, stewardship and vision. One of the developers of the Space Needle, he and his wife Virginia envisioned the arts mecca that Seattle could be, and went about making it happen. They supported many arts organizations along the way, including ArtsFund as long-time members of the Arts Benefactor Circle. Perhaps Bagley Wright's greatest legacies in the arts are the theater that bears his name, home to Seattle Repertory Theatre, and his generous gifts of art, financial support and visionary wisdom to Seattle Art Museum. We join the community in honoring him.



Bagley Wright. Photo courtesy of Seattle Repertory Theatre.

BOARD LEADERSHIP TRAINING GEARS UP FOR FALL

Associates and Arts Board Members Learn to Lead With Passion and Expertise

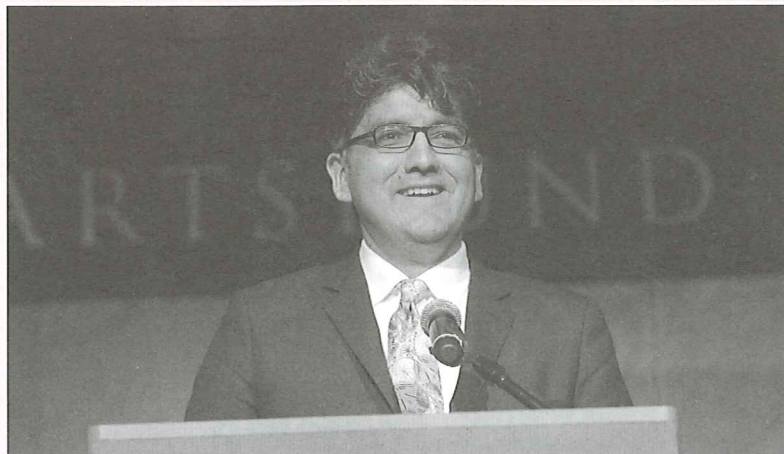
Nothing helps a nonprofit organization succeed like a well-trained and effective board of directors. Now in its eleventh year, ArtsFund's Board Leadership Training offers biannual five-night sessions, each serving more than 30 current and future board members. The program is offered to veteran ArtsFund Associates as well as current members of arts boards.

Participants receive 10 hours of classroom instruction covering fiscal and legal responsibilities, fundraising, strategic planning and best governance practices. ArtsFund Associates gain experience as board interns with ArtsFund's beneficiary organizations. Sixteen such internships have been set up so far this year. The 2011-12 program is supported by a generous grant from The Boeing Company.



Students of a Board Leadership Training class collaborate to address fiscal situations and improve their leadership skills.

CELEBRATION OF THE ARTS LUNCHEON



Sherman Alexie, the luncheon's keynote speaker, spoke passionately about revolutionary art and the community's role in supporting it.



At the 2011 Annual ArtsFund Luncheon, Ben Moore presented Ann P. Wyckoff with the Lifetime Dedication to the Arts Award.



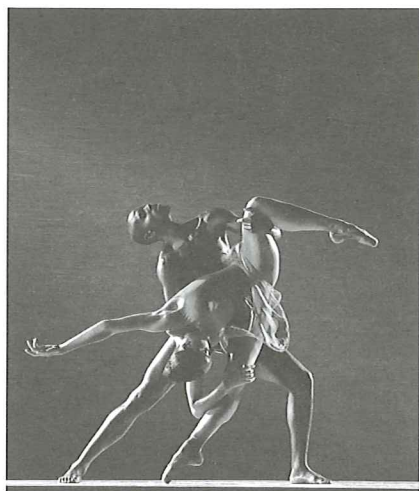
Clarence Acox received ArtsFund's award for Outstanding Achievement in the Arts. Pictured left to right, ArtsFund President & CEO Jim Tune; presenter John Gilbreath, Executive Director, Earshot Jazz; Clarence Acox; and ArtsFund Chair Jim Duncan, Chairman and Principal, Sparling.

Photos by Chris Bennion

ARTS NEWS

SPOTLIGHT ON THE ARTS: Presenters Add Dynamic Work From Around The World

ArtsFund performing-arts beneficiaries include both organizations that produce their own work and others that present some of the best arts and entertainment from around the world. Presenters call on their expertise in many genres to design seasons of cultural experiences to delight and engage audiences. Here are some of this fall's highlights from several presenting ArtsFund beneficiaries.



Alonzo King *LINES* Ballet will feature world class dancers performing pieces like the beautiful "Scheherazade." Photo by RJ Muna.

UW WORLD SERIES presents innovative, provocative and diverse international artists in music, theater, and dance, and recently welcomed Michelle Witt as new Artistic Director and Executive Director of Meany Hall at the University of Washington campus in Seattle.

Coming up (www.uwworldseries.org):

Bassekou Kouyate and Ngoni ba (Mali), November 12, 2011 - Grammy-nominated Bassekou Kouyate is a virtuoso player of the ngoni or "spike lute," an ancestor of the banjo. A musical visionary, his work blurs the lines between West African and American roots music.

Alonzo King *LINES* Ballet (USA), November 17 - 19, 2011 - Guided by its uniquely global artistic vision, Alonzo King's visionary choreography is renowned for its ability to connect audiences to a profound sense of shared humanity.

SEATTLE THEATRE GROUP operates Seattle's Paramount, Moore and Neptune Theatres, presenting dance, music, film, theater and arts education to keep these historic theaters alive and vibrant.

Coming up (www.stgpresents.org):

STG is collaborating with Seattle Art Museum, On the Boards, Spectrum Dance Theater and Pacific Northwest Ballet to bring the **Merce Cunningham Dance Company's Legacy Tour** to Seattle - October 27 and 29, 2011.

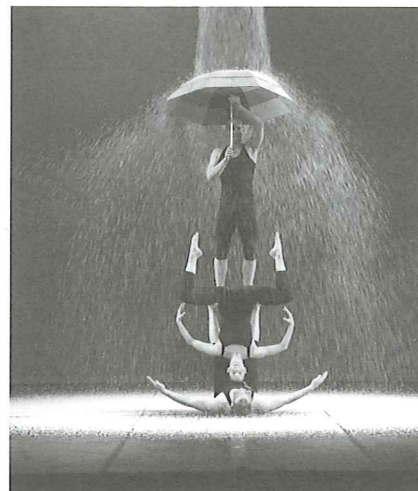
Beginning September 25, STG will celebrate the reemergence of their newest addition, the **Neptune Theatre**, as a performing arts destination, with a slate of free community events and concerts.

BROADWAY CENTER FOR THE PERFORMING ARTS is committed to its vision to lead and energize the renaissance of downtown Tacoma.

Coming up (www.broadwaycenter.org):

"Fall Free For All" October 8-9, 2011 - two days of free music, dance, magic, puppets, storytelling, films, poetry, and more.

The only performance in Washington state of the painstaking remount of the band Genesis' (Peter Gabriel and



Broadway Center's 2012 programming will include *Galumph*, which combines stunning acrobatics and powerful visual effects. Photo Courtesy of Broadway Center for the Performing Arts.]

Phil Collins) remarkable rock opera, **The Lamb Lies Down on Broadway** with The Musical Box - October 14, 2011.

Joshua Bell in recital on November 9, 2011 - presented by Tacoma Philharmonic.

ON THE BOARDS brings audiences innovative dance, theater and music from around the world and our own community.

Coming up (www.ontheboards.org):

Temporary Distortion | *Newyorkland* - November 17-20, 2011

A merger of film, performance and visual art, *Newyorkland* follows four New York City cops struggling with the high costs of working within the fraternal but secretive underground society of the police department.

Zoe | Juniper | *A Crack in Everything* - December 1-4, 2011

Choreographer Zoe Scofield and visual artist Juniper Shuey attempt to shift the audiences' perspective to match that of the dancers' through a dreamlike use of movement alongside a clever mix of dramatic video, lighting, costuming and makeup.



Merce Cunningham Dance Company members Rashaun Mitchell and Andrea Weber perform a piece by Merce Cunningham. STG will be presenting the company in collaboration with other arts organizations this fall. Photo by Mark Seliger.

BUSINESSES AND ORGANIZATIONS

Thank you to the following businesses and organizations for their support of ArtsFund's 2011 Campaign and Programs.

\$300,000 AND UP

Microsoft Corporation

\$200,000 - \$299,999

The Boeing Company

\$100,000 - \$199,999

Safeco Insurance Foundation

\$50,000 - \$99,999

Bank of America
Expeditors International of Washington
JPMorgan Chase
PACCAR Inc
Starbucks Coffee Company
U.S. Bank
Wells Fargo

\$25,000 - \$49,999

ADP/Cobalt
Amgen, Inc.
Costco
KeyBank
Puget Sound Energy
Russell Investment Group
Weyerhaeuser Company

\$10,000 - \$24,999

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Perkins Coie
RealNetworks
Sellen Construction
Symetra Financial Corporation
UBS Financial Services

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Dorsey and Whitney LLP
Financial Resources Group
Foss Maritime Company
Gaco Western, Inc.
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Gordon, Thomas, Honeywell, Malanca, Peterson & Daheim
Group Health Cooperative
K&L Gates
KING Broadcasting
Medical Consultants Network, Inc.
Nintendo of America Inc.
PhenoPath Laboratories PLLC
R.D. Merrill Company
Rowley Properties
Sparling
Stoel Rives LLP
Union Bank

\$2,500 - \$4,999

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Marsh Private Client Services
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Osberg Construction Company
Pacific Coast Feather Company
Raisbeck Engineering, Inc.
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\$1,000 - \$2,499

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All New Glass Inc.
Asplundh Tree Expert Co.
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Barrier Motors, Inc.
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Business Interiors Northwest
Cairncross & Hempelmann, P.S.
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GLY Construction
GM Nameplate, Inc.
Gray Lumber Company
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Kidder Mathews
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Lakeside Industries
Lease Crutcher Lewis
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Pro Se Planning, Inc.
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Wetherholt and Associates, Inc.
Woodside/Braseth Gallery
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Asko Processing, Inc.
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U-Park System
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Wayne's Roofing
West Coast Flooring
Woodworth Family Foundation

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By hosting employee campaigns and/or matching employee gifts, the following companies provide ArtsFund with the most workplace affiliated donations. Thank you to these companies and their employees for their commitment to the arts.

\$50,000 AND UP

The Boeing Company
Sellen Construction

\$20,000 - \$49,999

King County Employee Charitable Campaign
Microsoft Corporation
POP
Puget Sound Energy
Stoel Rives LLP
Washington State Employee Combined Fund Drive

\$7,500 - \$19,999

ArtsFund
Davis Wright Tremaine LLP
DLA Piper
Dorsey and Whitney LLP
K&L Gates
Medical Consultants Network, Inc.
Perkins Coie
Sparling

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Thank you to the following individuals and foundations for their support of ArtsFund's Campaign 2011.

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Anonymous

\$25,000 - \$49,999

Kathryn Alvord Gerlich

Joshua Green Foundation, Inc.
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Stephen P. and Paula R. Reynolds

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\$10,000 - \$24,999

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Deborah Killinger
Kreiselheimer Foundation
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Benjamin Leifer
Charlotte Lin and Robert Porter
Sally and Bill Neukom
Gay and Jim Pigott (Moccasin Lake Foundation)
Douglas and Theiline Scheumann
Jon and Mary Shirley Foundation
Mary Snapp
James and Katherine Tune
Arlene Wright

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☐ My company will match
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For individual donors of \$5,000 or
more:

☐ I/We accept the offer of free
tickets to arts events.
☐ I/We waive the offer of free
tickets to arts events. Our gift is
completely tax-deductible as a
charitable contribution.

Please mail your contribution to:
ARTSFUND
P.O. Box 19780
Seattle, WA 98109-6780

You may also donate on-line at
www.artsfund.org.

Thank You!

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ARTSFUND

ONE OF THE COMMUNITY'S BEST VOLUNTEER PROGRAMS MAY BE JUST FOR YOU!*Campaign 2012 Associates Program Recruitment is Underway*

In the 2010-2011 season, ArtsFund Associates saw a variety of arts performances, had a chance to meet 150 energetic peers, learned indispensable fundraising techniques and raised over \$250,000 for the arts in this region. And in the process, most had an absolute blast! You, or someone you know, may be a



Join ArtsFund's Associate Program and take part in fantastic art performance events where you can meet fellow Associates, enjoy delicious food and drinks, and support a vigorous arts community!

perfect candidate for the program for this coming season. We look for people interested in fundraising for the arts, networking with other fantastic people, acquiring new skills, and attending an array of arts events.

In exchange for volunteering approximately five to seven hours per month, ArtsFund Associates receive a multitude of benefits, including:

- Involvement with a highly regarded community organization
- Learning more about the arts
- Valuable training and experience in fundraising and boardsmanship
- Development of new professional contacts and friendships
- Identification and visibility within your company as a community representative

If you are interested in applying for, or learning more about the Associates Program, please visit our website at www.artsfund.org, or contact associates@artsfund.org by October 7th.