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State of the Art

JAMES F. TUNE PRESIDENT AND CEO



Just how important are the arts to us when times are as tough as they were in 2009?

There are a number of ways to respond to this question. One level is simply normative—that the arts sustain our spirits and touch us in ways that make them crucial in difficult times. We believe this, but there are more empirical ways to answer the question. During 2009 (in July and December), ArtsFund collected data regarding participation in the arts and financial issues from a very large number of cultural organizations in King and Pierce Counties. The data driven answer is that attendance at arts

organizations has not just remained stable but has actually been increasing during the last twelve months. That's the good news; the bad news is that revenues are down even while attendance is up. Why is this so?

New Chairman of the National Endowment for the Arts, Rocco Landesman, takes a direct approach to indicating why arts are important. His guiding principle is summed up in two words: "Art works." As explained on the NEA web site, Chairman Landesman argues that "Art works" has three important meanings.

First, as a noun, "Art works" are the work products of artists: books, crafts, dances, designs, drawings, films, installations, music, musicals, paintings, plays, performances, poetry, textiles and sculptures. In good times or bad, creative people find themselves compelled to produce works that give them meaning.

Second, as a verb, and this is why arts are especially important in down times, "Art works" on and within people to change and inspire them; it addresses the need people have to create, to imagine, to aspire to something more.

Third, as a declaratory sentence, arts jobs are real jobs that are part of the real economy. Art workers pay taxes, and art contributes to economic growth, neighborhood revitalization and the livability of American towns and cities. The contribution of the arts to overall economic activity remains hugely important all of the time. This has been repeatedly confirmed by the periodic economic impact studies done by ArtsFund (a major new regional study will come out at the end of this year thanks to primary underwriting by the Paul G. Allen Family Foundation) and by Americans for the Arts in Washington, DC.



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CAMPAIGN 2010

ARTSFUND VOLUNTEERS VITAL TO CAMPAIGN

Board members Steve Reynolds and Rick Wirthlin lead ArtsFund's Campaign due to key beliefs:

- ▲ Vital, diverse and interesting arts are an essential part of why the best and brightest upon whom all of our businesses depend choose to live and work in the Puget Sound region.
- ▲ Nonprofit arts organizations that provide high quality programming and arts education for our children typically secure only half the funds needed to run their organizations from ticket sales. The remainder traditionally has always come from community members who appreciate their many contributions to our quality of life.
- ▲ ArtsFund was created over 40 years ago by business leaders who knew the arts to be an essential component of the urban environment they knew would grow here. By combining their arts contributions, these visionary leaders believed they could have a greater impact on arts groups, helping them balance their artistic ambitions with their fiscal realities. ArtsFund's



As of this writing, in ArtsFund's 2010 campaign All City Fence has the distinction of the highest percentage increase of 50 percent over 2009. Rick Koch, owner, claims that neither he nor his employees are particularly "artsy," so his choice to support ArtsFund springs from his interest in giving back to the community within which his firm works. "It's important to us to show we are active in giving and ArtsFund's approach makes sense."

In terms of dollar increases, ArtsFund is particularly grateful to Microsoft for contributing \$335,000 this year, a \$15,000 increase from their 2009 gift and the largest dollar increase so far this year. "We value and respect ArtsFund's allocations process", says Microsoft Community Affairs Manager Jane Broom. "ArtsFund's summer and fall 2009 research that showed more people attending but using lower priced special offer tickets caught our attention. Clearly, people are turning to the arts for all the things we know they deliver: respite, enlightenment, education and convening opportunities with friends and family. Our support helps provide the discounted tickets people need right now and we are pleased to be in a position to direct additional funds to the arts through ArtsFund this year."



Stephen Reynolds, 2010 Campaign Co-Chair, President and CEO, Puget Sound Energy



Rick Wirthlin, 2010 Campaign Co-Chair, President, Seattle-Cascades, KeyBank

collaborative funding model has worked so well, the Puget Sound region now ranks as one of the top 5 arts regions in the United States.

ArtsFund's Campaign 2010 ends June 30th so now is the time to join us and our companies in supporting the region's arts with one efficient gift to ArtsFund.



Jane Broom (center) with fellow ArtsFund supporters Jim McDonald and Sue Coliton, both with Paul G. Allen Family Foundation.



ASSOCIATE EVENTS

Artsfund Volunteers Attend Exciting Art Events

One of the best reasons to be an ArtsFund Associate is the opportunity to attend great arts events. Associates have a pre-show reception, a talk by the director and then see a performance. It's a great way for Associates to bring new people to arts experiences and to have fun. Hosts for this year's events include Pacific Northwest Ballet, The 5th Avenue Theatre, Bellevue Arts Museum, ArtsWest and Seattle Shakespeare Company. Here are highlights from three of those groups.

Bellevue Arts Museum: www.bellevuearts.org

BAM's galleries currently feature three compelling new exhibits: a retrospective of the work of a top designer of shoes, Beth Levine: First Lady of Shoes (BAM is the only American venue for this exhibit); a striking exhibition of art and craft by American and Native American artists, Eye for Glass: The Price Collection and an exploration of the relationship between gold's history and its role as a commodity in today's world, Lisa Gralnick: Gold Standard. Still on tap is the final two months of ceramic figurative sculptures, Judy Hill: The Self Transparent.



Beth Levine Anemone d'Orsay, 1959 Pink suede d'Orsay with lavender plastic flower ornament Courtesy of Helene Verin Photo: David Hamsley

in both keeping a dialogue alive between the corporate community and the arts community and of course, in soliciting and distributing general operating funds. We are grateful that this community has an organization that understands the importance of a rich artistic ecology, that champions that message and works tirelessly through its staff, Board and its wonderful volunteers to keep our community vibrant and strong.

- Mark Crawford, Executive Director & CEO, Bellevue Arts Museum

ArtsWest www.artswest.org

In the heart of West Seattle, ArtsWest offers a rare production of Andrew Lloyd Webber's *Tell Me on a Sunday*

through May 23. Danielle Barnum stars in this one-woman tour-de-force. As they continue their mission of "productions that are so fiercely compelling that they require conversation," this is the story of a young woman bouncing from coast to coast, from man to man, and resiliently learning that her happiness is best defined by her own measure.



For donors and corporations, ArtsFund is the prism through which the arts are regarded. And it is no coincidence that as ArtsWest grows in its very specific mission and execution, ArtsFund has been there for us: praising our singular nature, providing some financial assistance, and inviting the external community to be a part of the brand of art we produce. —Alan Harrison, Executive Director, ArtsWest



Seattle Shakespeare Company www.seattleshakespeare.org

"Seattle Shakes," as they are fondly called, presents a cold-war satire production of *Henry V* closing May 9. The company has just added to its already-robust education work a program for home-schooled students that gathers them at the theater for introductions to Shakespeare stagecraft. In July the company offers its free Wooden 0 outdoor summer shows, *Much Ado About Nothing* and *Othello*, where families can take

Henry V follows the epic tale of Prince Hal started in Henry IV, Seattle Shakespeare Company, Fall 2008, Tim Gouran as Prince Hall and Ben Gonio as Hotspur. Photo by John Ulman

ARTSFUND NEWS

PARTING WORDS FROM SENIOR DEVELOPMENT OFFICER, ROXANNE SHEPHERD

After eleven years, I am leaving ArtsFund to begin a new chapter in my career as the Executive Director of the Bellevue Schools Foundation. My love affair with ArtsFund began in 1999. I leave this month with the ArtsFund logo tattooed on my heart.

I am blessed that Peter Donnelly hired rejects (as he took great delight in describing me, after finding me among the non-hired finalists for a local campaign). I did not know I would be working with such wonderful volunteers and colleagues, nor how splendid my last four years would be working with Jim Tune — the quintessential Southern Gentleman, and one of the best bosses I've ever had.

"Why the Arts"? and "Why ArtsFund"? ArtsFund's founders were spot on to recognize that we needed high quality and diverse arts to attract businesses, families, and visitors to our region. They knew that by pooling their resources they could have a synergistic effect in fostering the arts.

This is not my final act with ArtsFund. Jim tells me I WILL be back as a Campaign 2011 Associate. My husband



Roxanne Shepherd (far left) with ArtsFund supporters (1-r) Cat Martin, U.S. Bank; Christi Gordon, Bank of America; Ken Kirkpatrick, U.S. Bank.

Jerry and I will continue to be Arts Benefactor Circle-level annual donors, and my brother-in-law Thom will continue on the ArtsFund Board. You see, ArtsFund really is a family affair. As a family we believe strongly in the arts and we will continue to support the arts through the single best vehicle in the Puget Sound area – ArtsFund.



2010 ALLOCATIONS ARE UNDER WAY!

At the same time some 200 volunteers are raising money for ArtsFund, another 30 are working diligently to ensure that money is well invested in the region's arts groups. Committees in King and Pierce Counties are now holding one-on-one sessions with the people responsible for the music, dance, theater and visual arts at some 70 arts groups to determine ArtsFund grants.

They base their grant recommendations on such things as how well arts groups handle finances, board governance and their strategic direction.

They score the groups using a custom-made module of Dwaffler®, a computer software prioritization and ranking system. The committees submit their recommendations for approval by the ArtsFund Board of Trustees in June.

Members of last year's King County Allocations Committee



Dr. Ellsworth C. "Buster" Alvord

Scientist, Artist, Philanthropist Leaves Big Mark on Region

REMEMBERING DR. ELLSWORTH C."BUSTER" ALVORD (1923-2010)

ArtsFund joins our community in celebrating the life and mourning the loss of scientist and philanthropist Buster Alvord, who died January 19. ArtsFund honored

Buster and his wife Nancy with its *Lifetime Dedication to the Arts* award at the 1999 *A Celebration of the Arts* luncheon. At the celebration of Buster's life in early March at Meany Hall, Susan Trapnell, who served ACT Theatre as managing director for much of Buster's 38 years as a member of ACT's board, offered the following words:

Over 25 years, I learned that the scientist in him always believed a problem could be solved if you understood it correctly. He looked for causes, not for blame. He never pointed a finger except to show a better way forward.

He was scientist by profession and artist by association. The artist and scientist share certain traits: discipline, curiosity, imagination, courage, resilience, tenacity and the drive to leave the world a better place.

What made Buster so unique, I think, is that his leadership was without vanity; his intelligence without arrogance; his curiosity was without preconception and his humor without malice; his generosity was without strings; his whimsy without peer; and his good will without end.

As artist and scientist, as friend, philanthropist and family patriarch, he improved whatever world in which he was engaged. How fortunate we all were to have known him. And to have discovered the joy of fleece, white sox, wild ties and one yellow, enamel Scottie dog tie clasp.

The Alvord family named ArtsFund among charities for remembrances.

Planned Giving



Edward Rauscher

EDWARD & VICKI RAUSCHER CREATE CHARITABLE TRUST

ArtsFund Founder Helps Ensure Its Future

Edward A. Rauscher's signature as one of 21 original "subscribers" in 1969 helped create this organization. Today, his signature and that of his wife, Vicki, will help ensure ArtsFund is able to continue fulfilling its mission in perpetuity through their creation of a planned gift. Ed can rightly be thought of as the "founding father" in that he served

as the first President of what was then called the United Arts Council for Puget Sound and he hosted the fledgling organization in his law office. The charitable trust that will eventually be created to benefit ArtsFund will not be Ed's first gift of real estate to the organization. In January of 1971, Ed contributed part of a parcel of land in the industrial park across from the Boeing Space Center, agreeing to pay "all assessments and other costs on land until such time as it sold."

2009 ARTSFUND BENEFICIARY GRANT BREAKDOWN

DANCE = \$236,554

Pacific Northwest Ballet Spectrum Dance Theater Velocity Dance Center

FILM & MEDIA ARTS = \$24,142

Grand Cinema Northwest Film Forum Three Dollar Bill Cinema

LITERARY ARTS = \$21,567

Richard Hugo House Seattle Arts & Lectures

MULTIDISCIPLINARY = \$196,483

Artist Trust

ArtsWest Playhouse & Gallery Broadway Center for the Performing Arts Central District Forum for Arts & Ideas Experience Music Project | Science Fiction Museum

and Hall of Fame Jack Straw Productions

Langston Hughes Performing Arts Center On the Boards

Nordic Heritage Museum

Giant Magnet (formerly Seattle International Children's Festival)

Seattle Theatre Group
Town Hall Association

UW World Series at Meany Hall Vashon Allied Arts

MUSIC = \$605,625

Auburn Symphony Orchestra Early Music Guild Earshot Jazz Society of Seattle Northwest Sinfonietta Seattle Baroque Orchestra

Seattle Chamber Music Society

Seattle Choral Company

Seattle Men's Chorus/Seattle Women's Chorus

Seattle Opera Seattle Pro Musica

Seattle Repertory Jazz Orchestra

Seattle Symphony

Seattle Youth Symphony Orchestras

Tacoma Opera

Tacoma Philharmonic

Tacoma Symphony

Tacoma Youth Symphony

THEATER = \$708,166

5th Avenue Theatre ACT Theatre

Book-It Repertory Theatre

Intiman Theatre

Lakewood Playhouse Northwest Puppet Center

Seattle Children's Theatre

Seattle Children's Theatre

Seattle Public Theater Seattle Repertory Theatre

Seattle Shakespeare Company

Tacoma Musical Playhouse

Taproot Theatre Company

Village Theatre

VISUAL ART = \$431,043

Bellevue Arts Museum Henry Art Gallery Kirkland Arts Center Museum of Glass Pratt Fine Arts Center Seattle Art Museum Tacoma Art Museum Wing Luke Asian Museum

DESIGNATED WORKPLACE GIFTS (NON-BENEFICIARIES) = \$3,447

TOTAL 2009 ARTSFUND GRANTS = \$2,227,027

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Michael Kaiser, President, John F. Kennedy Center for the Performing Arts, will be ArtsFund's 2010 luncheon keynote sheaker.

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Make your reservation now at www.artsfund.org, call (206) 281-9050 or email karens@artsfund.org

Mr. Kaiser previously served as the Executive Director of the Royal Opera House, American Ballet Theatre and Alvin Ailey Dance Theater Foundation. He also served as General Manager

of the Kansas City Ballet. Before entering the arts management field, Mr. Kaiser was a management consultant in the corporate sector.

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