

2015

ANNUAL REPORT



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A REPORT TO THE COMMUNITY

Thousands of individuals and hundreds of businesses contributed to ArtsFund's 2015 Campaign. They gave because they know that investing in the arts is investing in the health of the community. They also know that ArtsFund plays a key role in the health of the arts in our region.

The arts not only entertain, inspire, and provoke us, they fuel the creativity and innovation for which this region is known around the globe. The arts give our children a greater chance of success in school and beyond, promote health and healing, and elevate our quality of life. And, as shown by the data in ArtsFund's Economic Impact Study - released in 2015 - the arts drive economic vitality and are integral to our region's identity. The research establishes that the arts are a multibillion dollar industry; they drive tourism, generate tens of millions of dollars in local and state revenue, and support tens of thousands of full time jobs.

The arts in our region are strong and growing, but there is much work to be done to build on and sustain that success. ArtsFund is committed to furthering that work.

This past year, ArtsFund invested \$2.4 Million in grants to 55 arts and cultural organizations that reach more than 7 million patrons through over 10,000 annual exhibits, performances and programs.

Our annual operating support offers a financial foundation to sustain artistic programs and helps organizations provide cultural programs to children and underserved communities throughout the state. Our convenings, trainings and partnerships provide important capacity building and organizational support to groups large and small. In addition, power2give, our regional arts crowdfunding platform, has generated over \$850,000 in support of 168 projects from 87 organizations.

The arts are essential building blocks in the long term health of our community. Over the past 46 years, thanks to the generous support of our donors, ArtsFund has invested over \$73 million to strengthen hundreds of nonprofit arts organizations. As we look towards our 50th year, ArtsFund is committed to building upon this solid history, and to continue strengthening our community through the arts. We invite you to join us.

"Arts and cultural activities allow me to learn, explore, think, dream and understand. These activities increase my quality of life, reduce stress and encourage me to engage and participate in the community."

-Source: 2015 Patron Survey



Mari Horita
MARI HORITA
President & CEO
ArtsFund



Sandy McDADE
SANDY McDADE
Weyerhaeuser Company
Senior Vice President &
General Counsel (Retired)
Chair, ArtsFund Board of Trustees

ARTSFUND
AT A GLANCE

46
YEARS

\$73M
IN TOTAL GRANTS

\$2.4M
IN GRANTS
TO 55 groups through
2015 allocations

OUR VISION

A community with a dynamic and world-class arts and cultural sector where the arts are accessible to all and valued as a central and critical component to a healthy society

OUR MISSION

Strengthening the community by supporting the arts through leadership, advocacy and grant making



In 2015, 55 ArtsFund grants helped provide:

10,150

EXHIBITS & PRODUCTIONS

786K

STUDENTS access to the arts

1.5

MILLION free or discounted tickets

7.1

MILLION patron visits

GRANT BENEFICIARIES

KING COUNTY

5th Avenue Theatre \$142,450
 ACT Theatre \$97,310
 Artist Trust \$20,000
 Auburn Symphony Orchestra \$1,520
 Bellevue Arts Museum \$8,450
 Book-It Repertory Theatre \$32,295
 Burke Museum of Natural History and Culture \$8,740
 Central District Forum for Arts & Ideas \$5,140
 Early Music Guild of Seattle \$10,160
 Earshot Jazz Society of Seattle \$20,270
 EMP Museum \$32,765
 Frye Art Museum \$13,740

Henry Art Gallery \$127,710
 Intiman Theatre \$3,060
 Jack Straw Productions \$13,210
 Jet City Improv \$3,140
 Nordic Heritage Museum \$17,190
 Northwest African American Museum \$7,720
 Northwest Film Forum \$7,650
 On the Boards \$30,850
 Pacific Northwest Ballet \$205,480
 Richard Hugo House \$16,995
 Seattle Art Museum \$222,385
 Seattle Arts & Lectures \$10,760
 Seattle Chamber Music Society \$15,630

Seattle Children's Theatre \$101,470
 Seattle Men's Chorus/Women's Chorus \$12,710
 Seattle Opera \$193,160
 Seattle Pro Musica \$7,200
 Seattle Public Theater \$3,580
 Seattle Repertory Jazz Orchestra \$16,100
 Seattle Repertory Theatre \$124,490
 Seattle Shakespeare Company \$45,820
 Seattle Symphony \$189,800
 Seattle Theatre Group \$59,605
 SIFF \$16,520
 Spectrum Dance Theater \$26,100
 Taproot Theatre Company \$8,140

Three Dollar Bill Cinema \$5,690
 Town Hall Association \$25,750
 UW World Series at Meany Hall \$17,770
 Vashon Allied Arts \$5,760
 Velocity Dance Center \$9,750
 Vera Project \$5,130
 Village Theatre \$90,660
 Whim W'Him \$3,670
 Wing Luke Museum of the Asian Pacific American Experience \$35,820

King County Total \$2,079,315

PIERCE COUNTY

Broadway Center for the Performing Arts \$70,510
 Museum of Glass \$7,500
 Northwest Sinfonietta \$5,975
 Tacoma Art Museum \$52,585
 Tacoma Musical Playhouse \$12,840
 Tacoma Opera \$6,910
 Tacoma Symphony Orchestra \$18,265

Pierce County Total \$174,585

SPECIAL GRANTS

ArtsFund Plestcheeff Design & Decorative Arts Grants
 Museum of History & Industry \$10,000
 Seattle Art Museum \$15,000
 Tacoma Art Museum \$5,000
 Wing Luke Museum of the Asian Pacific American Experience \$10,000
 Kreielsheimer Remainder Foundation Grants \$66,100
 Designated Workplace Giving Funds \$67,657

GRAND TOTAL 2015 ARTSFUND GRANTS

\$2,427,657

ALLOCATIONS COMMITTEES

For over four decades, ArtsFund has strengthened the community by raising funds from individuals and businesses to provide grants and other organizational support to the region's nonprofit arts sector. Through its widely respected allocations process, ArtsFund has distributed more than \$73 million in grants to a broad range of more than 70 arts groups throughout King and Pierce Counties. In 2015, ArtsFund awarded grants totaling over \$2.4 million.

Both donors and grant recipients trust ArtsFund's allocation process. The Allocations Committees comprise corporate and private grant making experts, and spend upwards of two full weeks evaluating application materials and interviewing the leadership of all applicant arts groups. They systematically rate each group against the same key evaluation points based on mission, financial stability, governance, and community impact.

KING COUNTY 2015 ALLOCATIONS COMMITTEE

Sue Coliton | Co-Chair
Washington State Arts Commission

Mark Dederer | Co-Chair
Sr. Vice President, Community Affairs Program
Wells Fargo Foundation

Gemma Aronchick
Corporate Citizenship & Public Affairs
Microsoft Corporation

Erin Combs
Manager, Community Partnerships
Starbucks Coffee Company

Jane Broom Davidson
Community Affairs Manager
Microsoft Corporation

Paul Hollie
Community Relations
Safeco Insurance

Mari Horita
President & CEO
ArtsFund

Anne Leyva
Program Manager
Corporate Giving - CSR
Weyerhaeuser Company

Erika Nesholm
Executive Director
Nesholm Family Foundation

Tim Otani
Vice President, External Affairs Manager - NW
Union Bank

Christopher Wiggins
Community Relations
Safeco Insurance Foundation

In June, the ArtsFund Board of Trustees approves the slate of grant recommendations. Following the grant cycle, ArtsFund's President & CEO meets with applicants to review the assessments and provide feedback.

ELIGIBILITY

ArtsFund grants are institutionally oriented, operational grants for organizations that present or produce a season of programs. Eligibility requirements, deadlines and contact information can be found at www.artsfund.org.

PIERCE COUNTY 2015 ALLOCATIONS COMMITTEE

Mari Horita | Chair
President & CEO
ArtsFund

Kim Cacace
Senior Director, Fiduciary Services
BNY Mellon Wealth Management

Mark Dederer
Sr. Vice President,
Community Affairs Program
Wells Fargo Foundation

Robert T. Hall
Vice President,
Senior Investment Strategist
Wells Fargo Private Bank

Terry Jones
Market President-South Sound,
Commercial Banking
U.S. Bank

Karla McLane
Vice President
Kitsap Bank

Trevor Park
Community Involvement &
Marketing Specialist
Columbia Bank

Natalie Whitcomb
Senior Vice President
Brown & Brown of Washington

POWER2GIVE

power2give.org/PugetSound is a regional arts crowd-funding platform hosted by ArtsFund. Launched in 2013, the platform broadens the base of support for the arts by engaging and mobilizing new donors and funds in support of specific cultural projects.

Leveraging matching gifts and technology, power2give/PugetSound raises visibility of the scope and impact of our region's arts organizations and allows them to build relationships with new donors while further engaging existing ones.

power2give/PugetSound funds contribute to original programming and bring art to stages and venues throughout the state, provide greater access and unique experiences for both youth and adults, support arts education programs, fund artist commissions and residencies, and enable facilities improvements and enhancements to the audience experience.

For a list of posting organizations, donors and matching donors, visit artsfund.org/p2g.

"I love this platform because it's another way to connect with our donors, having real conversations about why your project matters."

-Missy Miller, Seattle Arts & Lectures

"Turning people from consumers to patrons—power2give is great at that!"

-Betsey Brock, On the Boards



2 YEAR MILESTONES

3
COUNTIES

87
ORGANIZATIONS

174
PROJECTS

3,150
DONORS

\$850K
RAISED

PROGRAMMING & ADVOCACY

ArtsFund's support of the arts does not stop with grants. As a central voice for arts in the Puget Sound region, we raise visibility of the critical impact of arts and culture on our quality of life, our children's education, and our economy. We provide capacity and knowledge building programs, host audience building initiatives and networks, and advocate for the arts on local, state, and national issues. We also play a leadership role on broader initiatives that foster the future of the arts ecology in this region.

"I do not think I would ever have been qualified or looked like an attractive candidate for [my current board position] without Board Leadership Training. And once on the Board, I know that I would not have made an effective and credible director without the training I received."

-Board Leadership Training Participant, 2015

BOARD LEADERSHIP TRAINING

Our Board Leadership Training program strengthens arts organizations by teaching fundamentals of board service and providing practical internships with nonprofit boards. Over 550 current and future nonprofit board members have taken the training. **In 2015, 55 participants representing 44 civic, cultural and community organizations participated.**

ASSOCIATES PROGRAM

The **Associates Program** (see page 14), ArtsFund's annual volunteer corps, equips individuals with fundraising and leadership skills and provides tools needed for civic engagement and nonprofit leadership. **In 2015, the team of 113 volunteers raised over \$450,000.**

ECONOMIC IMPACT STUDIES

ArtsFund's Economic Impact Studies (see page 16) detail the importance of the arts and culture industry as an economic driver in our region. **Results from the study launched in 2014 are available at www.artsfund.org/EIS.**

"Pursuing equity in the arts is critical, not just for the arts sector, but for the future of our communities. It's vital that we have these conversations and opportunities to learn from people who are successfully doing the work."

-ArtsFund Convening Participant

CULTURAL RESOURCE COLLECTIVE

ArtsFund manages and serves as fiscal agent for the Cultural Resource Collective, a **secure patron database used by 35 regional arts and culture groups** to develop and maintain audiences.

CONVENINGS

ArtsFund provides a platform for sharing resources, practices and perspective to expand capacity of the cultural sector. **In 2015, ArtsFund convenings were attended by nearly 200 participants from 85 organizations.**

ADVOCACY

We provide leadership and partner in promoting legislative initiatives such as **Cultural Access Washington** and **Building for the Arts**, furthering public investment in arts and culture.

ASSOCIATES PROGRAM

In 2015, 113 ArtsFund Associates from 65 unique companies raised over \$450,000 for arts organizations in the Puget Sound. The ArtsFund Associates program is a corps of passionate volunteers who come together to advocate for Puget Sound arts. Each year over 100 individuals form teams dedicated to generating support for the arts and cultural organizations that make our community thrive, while developing transferrable skills, expanding their networks across sectors, and of course, having fun!

2015 ASSOCIATES BOARD

Nancy Ward | Board Chair
World Justice Project

Robert Cardona
Uptown Seattle

MaryAnne Chandler
HUB International NW LLC

Eleanor Englund
Clark Nuber

Lane Galloway
POP

Jamie Harker
Bernal and Associates

Courtney Hirata
Concur Technologies

Ren Ishii
The Boeing Company

Allison Kramer
Chihuly Studio

Blanche Maxwell
The Boeing Company

Katy Maynard
HackerAgency

Sarah McKee Bednar
The 5th Avenue Theatre

Denise Nakamura
The Boeing Company

Marivic Pinedo
Town Hall

Mary-Catherine Schugel
The Boeing Company

Suzanne Suneson
MicroFocus

Bryan Webster
Microsoft

Judy Yu
Strategy Clicks

2015 ASSOCIATES

Lindsay Anderson

Rebecca Anzalone
PAWS

Nate Bailey
Sebris Busto James

Kyle Barber
Bellevue College

Jeremy Behrens
Medical Consultants Network

Katherine Boyd

Kiki Bridges
Seattle Housing Authority

Lorrie Cardoso
Starbucks Coffee Company

Lucy Casiano

Kacie Chan
The Boeing Company

Samanvaya Chandra
Amazon

Pam Cheney
LUMEDX

Angela Cheung

Michelle Chun
The Boeing Company

Heather Coldwell
Davis Wright Tremaine LLP

Jennifer Cole
CDK Global

Luke Collova
Bear Mountain Capital

Cassandra Conyers
Starbucks Coffee Company

Julia Copley
Trover

Allison Cordrey
booking.com

Christine Dabbagh
Tarragon

Theresa Dao

Daemon Das
The Boeing Company

Carrie DeBacker
Chinook Book, Seattle/Puget Sound

Mahlet Demissie
Sellen Construction

Anne Disabato
Microsoft

Andrea Doughty
Nintendo

Nancy Dunn
The Boeing Company

Josephine Ennis
Pacifica Law Group LLP

Lynne Eskil
The Boeing Company

Veronica Esquibel
Swedish Medical Center

Alicia Feichtmeir
Foster Pepper PLLC

Angie Fidler
Moss Adams LLP

Christina Fraser
KING-TV

Euryale Gadin
Coiffure by Yale

Rush Green
The Boeing Company

Sarah Gross
Mithun

Kamaria Hightower
Washington State Labor Council,
AFL-CIO

Jessica Hubly
Bader Martin PS

Steven Ip
Apptio

Ritsu Itoi
Microsoft

Jon Jurich
Pacifica Law Group LLP

Veronika Kalmar
The Boeing Company

Hulya Kayir
Sellen Construction

Ryan Keane
Pine Street Group

Kayti Knudsen
Keller Rohrback LLP

Lisa Kolokoff
University of Washington
Medical Center

Panos Koutsikos
Microsoft

Colleen Kreyling
Starbucks Coffee Company

Kate Kuo
The Bill and Melinda
Gates Foundation

Rebecca Kurek
Frost Recruiting

Jimmy Kwong
Microsoft

Ben Lee
The Boeing Company

Dennis Lee
GLY Construction

Danielle Leigh
Prolitec Inc.

Katie Leikhim
The Boeing Company

Linda Lowry
IBUKI Magazine

Joey Mack
Amazon

Megan Mack
O'Connor Photography

Philip Malkin
Puget Sound Energy

Aubri Margason
Perkins Coie LLP

Elizabeth Martin
Bader Martin PS

JJ McCammon
Pointmarc

Shannon McClatchey
Samsung Electronics

Sam Metzger
Microsoft

Cara Morgenstern
The Boeing Company

Heather Mozzoni
The Boeing Company

Will Najar
Microsoft

Larry Norvell
The Zoo Society

Gail Norvell

Joy Payton-Stevens
Seattle Symphony

Tyler Petri
The Boeing Company

Colette Posse
The Boeing Company

Jessica Powers
Amazon

Don Roy
The Boeing Company

Shannon Sakshaug
The Boeing Company

Laura Sanford
American Lung Association
of the Mountain Pacific

Heather Skeen
Amazon

Alex Smolin
Zumiez

Hannah Traver
O'Connor Photography

Tina Valdez
Puget Sound Energy

Erin Verginia
Chihuly Studio

Daniel Verwholt
Bank of America Merrill Lynch

Arty Vohmincevs
Microsoft

Chloe Wake
The Westside School

Tim Wang
Socrata

Kathryn Warren
Microsoft

Stephen Wight
Microsoft

Julie Wilbert
Museum of Flight

Juli-Ann Williams
Mactus Group

Kenneth Wohl

Deborah Wolz
Vanessa Wood
The Boeing Company

Adrienne Woods
AGC of Washington

Kerry Zimm
Morgan Stanley

ECONOMIC IMPACT STUDY

ArtsFund released its **2014 Economic Impact Study of Arts, Cultural, and Scientific Organizations** in November of 2015. The study—ArtsFund’s fifth since 1992—compiles data from 313 non-profit organizations in the Central Puget Sound region, in addition to over 3,500 patron surveys, to assess their impact on our region’s economy and identity. The study contains comprehensive information about how the region’s many arts, cultural, and scientific organizations enrich our communities and fuel our economy.

ArtsFund published two reports from this data in 2015—a four-county regional study and a King County specific version. Both of the reports, along with executive summaries and an informational brochure are available online at artsfund.org/EIS. An additional Eastside King County Breakout report will be published in early 2016.

The 2014 Economic Impact Study was made possible by support from: The Seattle Foundation, King County, 4Culture, Bank of America, Safeco Insurance, Visit Seattle, the Nesholm Family Foundation, Seattle Office of Arts & Culture, and Amazon.

“Having a variety of accessible cultural venues and events is one of the integral facets that make this region such a desirable place to live, like the natural beauty of the region.”

—Source: Patron Survey, 2015

A delicate balance of income and expenses

Cultural organizations see a delicate balance between \$512.9 million in income in 2014 and \$496.4 million in expenses. With these modest operating margins, continuing support from all sectors of the community remains critical.

Cultural organizations bring in new money

New money, or funding sources and patron spending coming from outside the region, accounted for 30% of the aggregate sales impacts and 28% of labor income impacts—these are funds that would not otherwise be coming into the region were it not for these organizations.

Key to our region’s identity and quality of life

Over 90% of surveyed patrons identified cultural activity as highly important to the region’s identity: whether cited as a reason to move here or as a reason to stay, cultural activity was identified as integral to the region’s livability and quality of life.

Providing and creating jobs

In addition to directly employing people, cultural organizations create a ripple effect of economic activity and additional jobs through their business activities and the expenditures of their patrons. In 2014, the activities of cultural organizations and their patrons supported a total of 35,376 direct and indirect jobs.

“Arts and cultural activities allow me to learn, explore, think, dream and understand. These activities increase my quality of life, reduce stress and encourage me to engage and participate in the community.”

—Source: Patron Survey, 2015

ECONOMIC IMPACT STUDY KEY REGIONAL FINDINGS

1.2M visits by K-12 students

13.4M patron visits

\$2.4B in aggregate sales impacts on the WA state economy

\$105M in aggregate tax impacts

35,376 jobs supported by cultural activity

CAMPAIGN 2015 DONORS

Includes pledges, donations and in kind gifts made by businesses, foundations and individuals between 7/1/2014 and 6/30/2015

Business Donors

\$350,000 and up



\$100,000-\$349,999



\$50,000-\$99,999



\$25,000-\$49,999



Delta Dental of Washington

Support from Microsoft Corporation, The Boeing Company, Sellen Construction, Starbucks Coffee Company, KING 5 and POP includes employee workplace giving.

\$25,000-\$49,999

DLA Piper*
Getty Images*
King County Employee Charitable Campaign*
Little Big Show - KEXP, Seattle
Theatre Group & Starbucks
Perkins Coie*
Stoel Rives LLP*
Washington State Combined Fund Drive*

Columbia Bank
Ernst & Young LLP
Fishing Company of Alaska
Gaco Western, Inc.
Gensler Architects
Neiman Marcus
Nintendo of America Inc.
Puget Sound Business Journal
Raisbeck Foundation
Seattle Office of Arts & Cultural Affairs
Virginia Mason

Bardsley Associates Inc.
Chinook Book Seattle/Puget Sound
City of Kirkland
City of Issaquah Arts Commission
City of Seattle Combined Charities Campaign*
Expert Drywall, Inc.
Global Diving & Salvage, Inc.
Glosten Associates, Inc.
GLY Construction
GM Nameplate, Inc.
Gordon Brown Assoc. Inc.
Holland America Line
Home Owners Club
Hub International NW LLC
Integrus Architecture
Keller Rohrback
Kidder Mathews
Mayes Testing Engineers, Inc.
NRG Insurance
Pro Se Planning, Inc.
Red Dot Corporation
Redmond Arts and Culture Commission
Stokes Lawrence
Taylor-Thomason
Ted Brown Music Company
Tuxedos and Tennis Shoes

Builders' Hardware & Supply Co., Inc.
Burgermaster Restaurants
Byrnes Keller Cromwell
Calfo Harrigan Leyh & Eakes, LLP
Simburg, Ketter, Sheppard & Purdy
Combined Federal Campaign*
Coughlin Porter Lundeen, Inc.
Darigold, Inc.
Division Seven Waterproofing, Inc.
Eclipse Marketing Group
Evergreen Carpet Cleaning LLC
Fred Meyer, Inc.
Fuel Talent
Gary Merlino Construction Co. Inc.
Gray Lumber Company
Greg Kucera Gallery
Grund & Company
Hansen Design Company
Helena's Cleaners
Houseworks Construction Company
Iris Window Coverings
Ishii & Associates, LLC
John Howie Restaurants
LEO Paper USA
Mactus Group
Maritime Pacific Brewing Company
Matheus Lumber Co.
Museum of Flight
Nectar Lounge
Nelson Electric
Number 6 Cider
Pacific Denkmann Company
Parlor, Inc.
Partington Plastic Surgery
Pilates with Pam, LLC
Poverty Bay Coffee Company
PSF Mechanical, Inc.
Quinn The Eskimo Vintage Horns
RAM Investment Partners, LLC

Rhine Demolition, LLC
Ryan, Swanson & Cleveland
Salmon Bay Sand & Gravel
Silver Cloud Hotel Seattle- Stadium
Simburg, Ketter, Sheppard & Purdy
Sandy and Chris McDade
Norcliffe Foundation
Moccasin Lake Foundation
Stephen P. and Paula R. Reynolds

* Indicates a portion of the gift came from employee workplace giving campaigns

\$10,000-\$24,999

4Culture
Amazon
CenturyLink
Chihuly Garden and Glass
Clise Properties Inc.
The Commerce Bank of Washington*
Dapper + Associates
Davis Wright Tremaine LLP*
Dorsey & Whitney LLP*
K&L Gates*
King County
Anna Kinney & Roberta Romero
Medical Consultants Network, Inc.*
Nordstrom, Inc.
R.D. Merrill Company
RealNetworks Foundation
Russell Investments
Union Bank
Visit Seattle

\$2,500-\$4,999

ArtsFund*
Ben Bridge Jeweler
Cheyette & Associates
Compton Lumber Company
Federal Home Loan Bank of Seattle*
Foster Pepper PLLC
Goldman, Sachs & Co.
LMN Architects
Mithun*
NBBJ*
Osberg Construction Company
Pacific Coast Feather Company
Pacifica Law Group
Puget Sound Energy*
Regence Blue Shield*
RealNetworks PLLC
Seattle Mariners Baseball Club
Sparling, a Stantec Company
Sterling Realty Organization Co.
Swedish Medical Center
Wright, Runstad & Company

up to \$999

Alabastro Photography
AmazonSmile
Ano Remodel And Construction NW
Artbeads.com
Arts Umbrella
Automotive Adventures
Baker Foundation
BakeryThings.com
Aerojet*
All City Fence Co.

\$1,000-\$2,499

\$5,000-\$9,999
Alaskan Copper & Brass Company
and Alaskan Copper Works
APCO Worldwide
Bellevue Arts Commission
BNY Mellon Wealth Management

Individual & Foundation Donors

Arts Benefactor Circle Donors

GOLD CLUB

\$50,000-\$150,000

Neukom Family
Mary Pigott
Pete and Julie Rose

\$25,000-\$49,999

Bamford Foundation
William Beeks
Carl and Renee Behnke
Katharyn Alvord Gerlich
Mr. and Mrs. Lawrence and Mary Ellen Hughes
John Graham Foundation
Joshua Green Foundation
Patricia Britton and Stellman Keehnel
Sandy and Chris McDade
Norcliffe Foundation
Moccasin Lake Foundation
Stephen P. and Paula R. Reynolds

CONDUCTOR'S CIRCLE

\$10,000-\$24,999

Nancy Alvord
Judi Beck and Tom A. Alberg
Allan E. and Nora Davis
Jim and Gayle Duncan
Ray Heacox and Cynthia Huffman
Peter and Peggy Horvitz
Jon and Mary Shirley Foundation
Glenn Kawasaki
Deborah Killinger
Thomas and Gwen Kroon
Norman Archibald
Charitable Foundation
Charlotte Lin and Robert Porter
Faye Sarkowsky
Leo Snapp
Anonymous (1)

FIRST CHAIR

\$5,000-\$9,999

Chap and Eve Alvord
Steve Behnen and Mary Hornsby
Michael and Anne Bentley
Matthew N. Clapp Jr.
Creelman Foundation
Mrs. Jane Davis and Dr. David R. Davis
Rosanne Esposito-Ross and Louis Ross
Kevin and Lynne Fox
William Franklin

Heather Howard
The Hugh and Jane Ferguson Foundation
Ed Kim
Loeb Family Charitable Foundations
Blanche and Stephen Maxwell
Douglas and Joyce McCallum
Anthony R. Miles
Nesholm Family Foundation
Judy Pigott
Carol and Doug Powell
Ann Ramsay-Jenkins and the William M. Jenkins Fund
James and Katherine Tune
Vijay and Sita Vashee
Richard and Leslie Wallis
Richard L. Weisman
Dr. Clyde and Mrs. Kathleen Wilson
Ann P. Wyckoff
Lynn Hubbard and David Zapolsky
Anonymous (1)

ENCORE

\$2,500-\$4,999

Kim A. Anderson
Bob and Clodagh Ash
Bill and Nancy Bain
Michelle Barnett
John H. Bauer
Annette and Daniel Becker
Sue and Artie Buerk
Judith Chapman
Ms. Melanie Curtice
Peter and Susan Davis
Karl John Ege
Michael and Melanie Fink
Robert Fleming
Jed Fowler and Elisabeth Beaber
Rod Fujita
Lynn and Brian Grant
Maria Gunn
Aya Hamilton
Richard and Marilyn Herzberg
Pete Higgins and Leslie Magid Higgins
Mari Horita
Dan and Connie Hungate
Jeff Ing in Honor of Vera and Joey Ing
Randle Inouye in Honor of Frank Fujii
Janet Wright Ketcham Foundation
Dana and Roger Lorenze
Michael and Barbara Malone
Tim Mauk and Noble Golden
Bruce and Jolene McCaw
Alison and Glen Milliman
Douglas E. & Nancy P. Norberg
Nancy S. Nordhoff
Glenna Olson and Conrad Wouters
Cara Postillion
Marlene Price
Scott Redman
Mark and Daryl Russinovich
Stan and Ingrid Savage
Schoenfeld-Gardner Foundation
Keith Schreiber and Clare Kapitan

Alane and Doyle Simons
Jane Simpson
Elaine Spencer and Dennis Forsyth
John Starbard
Charles and Delphine Stevens
Brad Smith and Kathy Surace-Smith
Gail and Bill Weyerhaeuser
Anonymous (1)

SPOTLIGHT

\$1,000-\$2,499

Alhadeff Family Foundation
Sumi and Michael Almquist
Russ Anderson
Joan Aquino
Scott and Sarah Armstrong
Jack and Cheryl Avery
Bill Badger and Edie Cook
Casey Banack
Donna Barnett
Barb and Jim Barnyak
Bob and Melissa Barrett
Kumi and Tony Baruffi
Roger J. Bass and Richard B. Nelson
Rebecca Benaroya
Ronald L. Berenstein
Brad and Carla Berg
Alan F. Black
Jill D. Bowman
Toby Bright
Dr. Joseph and Barbara Buchman
David and Kristi Buck
Jon J. Cannon
Gary and Chris Carpenter
Mary Anne Chandler
Leslie and Dale Chihuly
Michelle Chun
Kaci Clot
Jennifer Cole
Janene Collins
Julia Copley and Alex Smolin
Cleo Corcoran
Courtney Cortese
Darren Culbertson
Dave Curry
Dave Daggett
Peter Danelo
Pete Dapper
Ted A. Davis
Mark Dederer
Dee Dickinson
Patrick and Marleen Dineen
Daniel C. Drury
James Duffus
Peter and Deborah Ehrlichman
Josephine Ennis & Andy Klepack
Lynne Eskil
Jon Fine and Paula Selis
Steve and Patty Fleischmann
Micki and Bob Flowers
Anthony Foster
Christina Fraser
Eric Freyberg
Dan and Mareth Fulton
Joe and Terri Gaffney
Lane Galloway

Gabriel Gargari
Bill and Mimi Gates
Gary Gayton
Dwight Gee and Barbara Wright
Robert Gekler
Kari Glover and Thad Alston
Brian Golob
Edward Grabowy
Lynne Graybeal & Scott Harron
Rush Green & Lisa Bergstrom
Leo Griffin III
Dick and Louise Gross
Marcus A. Grow
Wes Hagen
Lisa Hanna
Mr. Paul Bernal & Mrs. Jamie Harker
Shawn P. Hatley
Steven J. Hazlerig
Richard and Betty Hedreen
The Sandy & Steve Hill Family Fund of The Greater Tacoma Community Foundation
Bret Hilman
Suzanne Hittman
John Holt and Susan Trainor Holt
Akira and Lillian Horita
Ren Ishii
Bruce E.H. Johnson
Jack and Pam Jolley
Tracey Kallunki
Ken and SaSa Kirkpatrick
Ken Knudson
Karen Koon
Gregory Kusnick
Grace Lao and Dave Jones
William and Molly LaPatra
John and Tina Lapham
Ben and Quynh Lee
Haley Lee
Tom Leonidas
Elizabeth Lowry
Laura Lundgren
Scott MacCormack
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ASSETS & ENDOWMENTS

In addition to its annual campaign, ArtsFund has earnings from its endowment and the Century Building to support operations and grants. The four-story Century Building, a gift to ArtsFund from the Kreielsheimer Foundation, provides one floor for ArtsFund operations and three floors for commercial lease.

ArtsFund's endowments, which now stand at \$14.9 million, all take advantage of the organization's unparalleled knowledge of the arts in this region and its second-to-none grant-making process. Donors are able to accomplish their charitable goals by establishing an endowment to fund either broadly for general support of the arts, or more specifically for particular interests.

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ARTSFUND FY15 FINANCIALS

INCOME STATEMENT

FOR THE 12 MONTH PERIOD ENDED 09.30.2015

Contributions to ArtsFund Foundation	2,183
Contributions and pledges	3,575,284
Less: Donor designations through power2give	(408,694)
Less: Donor designations to other organizations	(67,657)
Net realized and unrealized gain on investments	(349,828)
Donated services (in-kind)	105,415

TOTAL SUPPORT AND REVENUES **\$2,379,301**

SPECIAL EVENT, NET **\$283,513**

Grants to beneficiaries	2,836,351
Less: Donor designations through power2give	(408,694)
Less: Donor designations to other organizations	(67,657)
Program services	598,492
Fundraising	542,476
Management and general	435,984

TOTAL EXPENSES AND GRANTS **\$3,936,952**

Century Building Net Rental Income	82,120
Non-Operating Net Income (Fiscal Agent)	(135,064)

BALANCE SHEET

AS OF 09.30.2015

ASSETS

CURRENT ASSETS

ArtsFund, cash & cash equivalents	2,142,038
ArtsFund Foundation, cash & investments	14,938,016
Pledges receivable, net	1,038,694
Prepaid expenses and other	35,803

NON-CURRENT ASSETS

Pledges receivable, net of current portion	534,455
Land & building	3,300,757
Furniture & equipment, website design	590,286
Less accumulated depreciation/amortization	(2,053,025)

TOTAL ASSETS **\$20,527,024**

LIABILITIES & NET ASSETS

CURRENT LIABILITIES

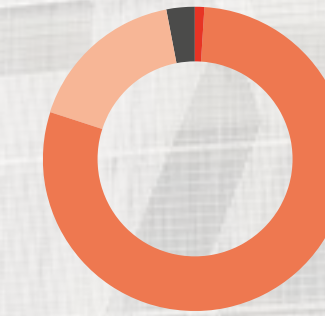
Grant obligation	862,520
Accounts payable & other accrued liabilities	213,106
Current portion of note payable	14,624

TOTAL CURRENT LIABILITIES **\$1,090,250**

NOTE PAYABLE, NET OF CURRENT PORTION **\$391,454**

NET ASSETS **\$19,045,320**

TOTAL LIABILITIES & NET ASSETS **\$20,527,024**



SUPPORT AND REVENUES

Contributions to ArtsFund Foundation	0.1%
Contributions & Pledges	78.6%
Contributions Designated to Other Organizations	17.5%
Donated Services (in-kind)	3.8%

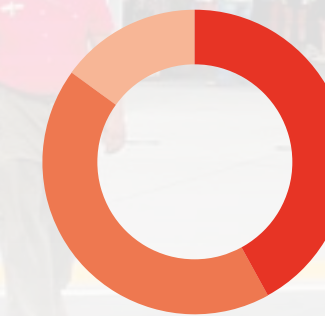
NOTE: Chart does not include negative earnings from net realized & unrealized gain on investments.



EXPENSES & GRANTS*

Grants to Beneficiaries	54.8%
Grants to Designated Beneficiaries	11.0%
Program Services	12.9%
Fundraising	11.6%
Management & General	9.7%

* Excluding in-kind



DONATED SERVICES (in-kind)

Program Services	42%
Fundraising	43%
Management & General	15%

ARTSFUND IN THE COMMUNITY

ArtsFund Celebrates Creativity at Seafair

ArtsFund awarded prizes for creativity at Seafair's Milk Carton Derby at Greenlake, showcasing the creativity and innovation in our community.



Celebration of the Arts Luncheon

ArtsFund's 27th Annual Celebration of the Arts Luncheon drew nearly 1,000 arts supporters. The event was highlighted by keynote speaker Vijay Gupta and award winners Tom Skerritt and Ann Ramsay-Jenkins.



Arts Night at Safeco Field

950 arts lovers, makers and supporters celebrated our region's arts organizations at the third annual Arts Night at Safeco Field. Those in the ballpark were treated to live performances and an Arts Zone with representatives from regional arts organizations.



Seattle Business magazine recognized ArtsFund as **NON-PROFIT OF THE YEAR** at the annual Community Impact Awards.

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Cover Seattle Repertory Theatre, Students in Y-WE Speak: A Celebration of International Women's Day, photo by Erin Lodi; Tacoma Symphony Orchestra, Sarah Ioannides conducting, photo by Mark Olencki; Spectrum, Donald Byrd's *Carmina Burana* 2015 at The Moore Theatre, photo by Tino Tran. **Page 3** Pacific Northwest Ballet, Carla Körbes and Josh Grant in Christopher Wheeldon's *Tide Harmonic*, photo by Angela Sterling. **Page 4** On the Boards, *Opposing Forces*, photo by Gabriel Bienczycki. **Pages 6 & 7** Seattle Symphony, Elementary students at Link Up music education concerts, May 2015, Benaroya Hall, photo courtesy Ben Van Houten. **Pages 8 & 9** Seattle Repertory Jazz Orchestra, Phil Sparks on bass and Clarence Acox on drums, photo by Jim Levitt. **Page 10** Burke Museum, Northwest Native Art Market, photo by Jack Storms/Storms PhotoGraphic. **Page 11** #p2g launch photo courtesy Pacific Northwest Ballet. **Page 12** Henry Art Gallery, *Ann Hamilton: a common SENSE*, photo by Chona Kasinger. **Page 13** Young Playwrights: A Contemporary Theatre, Young Playwrights Festival (featured playwrights), photo by Ian Johnston. **Pages 14 & 15** Broadway Center for the Performing Arts, *Rhythmic Circus: Feet Don't Fall Me Now!* **Page 16** Seattle Art Museum, *MIRROR*, photo by Benjamin Benschneider. **Page 17** Seattle Children's Theatre, *Robin Hood*, photo by Michael Craft Photography. **Pages 18 & 19** Artist Trust, EDGE 2014 Reading at Elliot Bay Bookstore, photo courtesy of Artist Trust. **Pages 20 & 21** Seattle Repertory Jazz Orchestra, Michael Brockman conducts June 2015, photo by Jim Levitt. **Pages 22 & 23** The 5th Avenue Theatre, *Grease*, photo by Tracy Martin. **Page 24** Pacific Northwest Ballet, Noelani Pantastico and Lucien Postlewaite in Jean-Christophe Maillot's *Romeo et Juliette*, photo by Angela Sterling. **Page 25** Seattle Repertory Theatre, Jack Willis in *The Great Society*, photo by Chris Bennion. **Page 26** Seattle Arts & Lectures, 14/15 Literary Arts Series: Cheryl Strayed, photo by Libby Lewis. **Page 27** Pacific Northwest Ballet, *Crystal Pite's Emergence*, photo by Angela Sterling. **Page 28** Seattle Art Museum, Olympic Sculpture Park, photo by Benjamin Benschneider. **Page 29** Tacoma Art Museum, visitors during Pop-Up Art Putti, photo by Amy Lin, courtesy of Tacoma Art Museum. **Page 30** ArtsFund Celebrates Creativity at Seafair with the Milk Carton Derby, photo by Morgan Fink; Vijay Gupta plays violin at the Celebration of the Arts Luncheon, photo by Alan Alabastro; Arts Night at Safeco Field, photo by James McDaniel. **Page 31** The Arts Zone at Arts Night at Safeco Field, photo by James McDaniel.



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