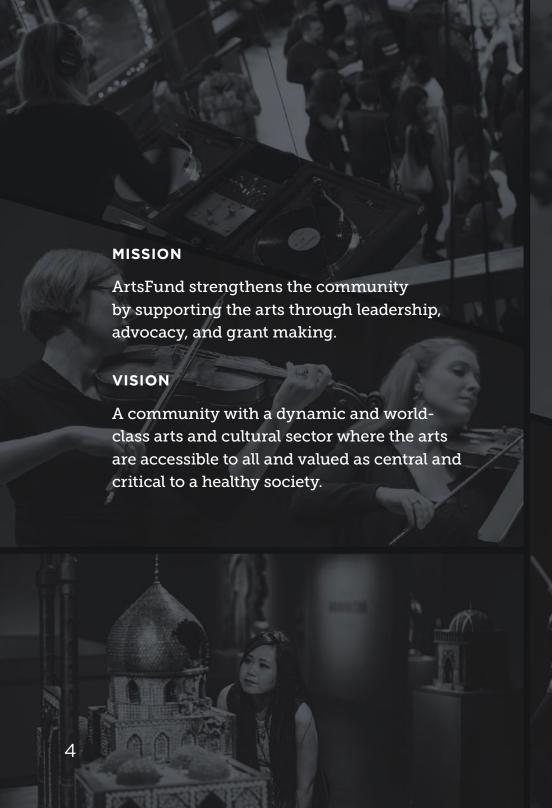




TABLE OF CONTENTS

- A Report to the Community
- Grant Beneficiaries
- Allocations Process
- Multicultural Arts Project
- Programming & Advocacy
- 12 Cultural Partners Network
- ArtsFund in the Community

- Campaign 2017 Donors
- Board of Trustees
- ArtsFund Associates
- 26 ArtsFund Foundation Board & Advisory Council
- 27 Assets & Endowments
- Financials
- 31 Staff



VALUES

We Ignite Passion for the Arts. We believe arts and culture inspire, empower, and transform individuals and communities.

We Promote Equitable and Inclusive Communities. We believe the arts should be accessible to all and reflect, represent, and engage the entire community.

We Innovate through Collaboration and Leadership. We believe our impact and relevance, and that of the arts sector, are deepened though continuous learning, creative leadership, and strategic partnerships.

REPORT TO THE COMMUNITY

For the past 48 years, ArtsFund has been raising funds to strengthen the community by supporting the arts. Thanks to the generosity of thousands of donors and strategic partners, we serve over 100 nonprofit arts organizations in this region. We do so by advocating on behalf of the sector, providing programs, services and trainings to build organizational capacity, producing studies that demonstrate the value of the arts, and investing over \$79 million in grants. We are the only nonprofit in our region that supports the sector in this holistic way.

We do this work because the arts—and equitable access to the arts—are key to building healthy, vibrant communities. The arts fuel the economy and drive tourism, help our kids succeed in school and beyond, foster physical, psychological and emotional healing, and elevate the quality of life. Whether it be music, literary arts, visual arts, dance, theater or film, the arts touch and connect our hearts, minds, and souls, like nothing else can.

The arts have played an invaluable role in defining the civic identity of the Puget Sound region for the past 50 years. Today's arts sector includes large, traditional cultural institutions that have been pillars in this community for decades, as well as newer, smaller groups that reflect the region's evolving spirit and population. The arts both connect us to our past and inspire the creativity and innovation that will propel us into the future. ArtsFund has been and will be there every step of the way and we invite you to join us!



Man Horda

MARI HORITA

President & CEO

ArtsFund



Care R. Powel

CAROL R. POWELL
Wells Fargo, The Private Bank
Senior Vice President
Chair, ArtsFund Board of Trustees

GRANT BENEFICIARIES

KING COUNTY

| 5th Avenue Theatre\$115,370 |
|------------------------------------|
| ACT Theatre \$93,850 |
| Artist Trust \$20,370 |
| Arts Corps \$7,500 |
| Auburn Symphony Orchestra \$1,210 |
| Bellevue Arts Museum \$6,100 |
| Book-It Repertory Theatre \$25,600 |
| Burke Museum \$11,450 |
| Coyote Central\$5,000 |
| Early Music Seattle \$11,540 |
| Earshot Jazz Society |
| of Seattle\$27,860 |
| Frye Art Museum \$13,890 |
| Henry Art Gallery\$116,990 |
| Intiman Theatre \$13,650 |
| Jack Straw Productions \$13,500 |
| Jet City Improv\$3,140 |
| Meany Center for the |
| Performing Arts \$16,030 |
| Museum of History |
| and Industry (MOHAI)\$5,000 |
| Museum of Pop Culture |
| (MoPOP)\$32,730 |
| Nordic Heritage Museum \$16,990 |
| Northwest Film Forum \$8,920 |
| On the Boards \$36,910 |
| Pacific Northwest Ballet \$224,750 |
| Red Eagle Soaring\$5,000 |
| Richard Hugo House\$21,810 |
| Seattle Art Museum \$212,640 |
| Seattle Arts & Lectures \$12,560 |
| |

| Seattle Chamber |
|-------------------------------------|
| Music Society \$19,590 |
| Seattle Children's Theatre \$94,930 |
| Seattle JazzEd \$5,000 |
| Seattle Men's Chorus and |
| Seattle Women's Chorus \$13,030 |
| Seattle Music Partners \$10,000 |
| Seattle Opera\$205,090 |
| Seattle Pro Musica\$7,130 |
| Seattle Public Theater\$3,000 |
| Seattle Repertory |
| Jazz Orchestra\$25,330 |
| Seattle Repertory Theatre\$132,720 |
| Seattle Shakespeare |
| Company\$62,630 |
| Seattle Symphony \$199,030 |
| Seattle Theatre Group \$78,050 |
| SIFF\$17,280 |
| Spectrum Dance Theater \$27,150 |
| Taproot Theatre Company \$8,680 |
| Three Dollar Bill Cinema \$5,640 |
| Town Hall Association\$32,170 |
| Vashon Center for the Arts \$5,710 |
| Velocity Dance Center \$13,710 |
| The Vera Project \$10,640 |
| Village Theatre\$93,800 |
| Wing Luke Museum |
| of the Asian Pacific |
| American Experience \$42,900 |
| Youth In Focus |
| |
| KING COUNTY TOTAL \$2,198,570 |
| |

PIERCE COUNTY

| Broadway Center for |
|----------------------------------|
| the Performing Arts\$69,170 |
| Museum of Glass \$6,620 |
| Northwest Sinfonietta\$3,210 |
| Symphony Tacoma \$19,110 |
| Tacoma Art Museum \$55,240 |
| Tacoma Musical Playhouse \$9,470 |
| Tacoma Opera \$7,460 |
| PIERCE COUNTY TOTAL\$170,280 |

SPECIAL GRANTS

| ArtsFund Plestcheeff Design |
|-----------------------------|
| and Decorative Arts Grants |
| Burke Museum \$10,000 |
| Seattle Art Museum \$10,000 |
| Wing Luke Museum |
| of the Asian Pacific |
| American Experience\$10,000 |
| Subtotal\$30,000 |
| Kreielsheimer Remainder |
| Foundation Grants\$60,500 |
| Multicultural Arts |
| Project Grants\$60,000 |
| TANGERS OF THE A |
| Designated Workplace |
| Giving Funds \$29,944 |

GRAND TOTAL 2017 ARTSFUND GRANTS

\$2,489,294



ALLOCATIONS **PROCESS**

Annual grant making is a core component of ArtsFund's mission, complemented by our leadership and advocacy programs. Grants are distributed as general operating support, which recipients can use to provide programming and arts education, reduce barriers to arts participation, increase access and opportunity for underserved youth, and for staffing, capacity-building, professional development, and facilities. This unrestricted funding enables grant recipients to invest the funds where needed most to advance their missions.

ArtsFund has distributed more than \$79.1 million in grants to a broad range of arts and cultural organizations throughout King and Pierce Counties. In 2017, ArtsFund awarded annual grants totaling over \$2.48 million.

Both donors and grant recipients trust ArtsFund's allocations process. The Allocations Committee comprises corporate and private grant making experts who engage with ArtsFund in a thorough vetting process, evaluating application materials and interviewing the leadership of applicant arts groups. They systematically rate each group against the same key evaluation points based on mission, financial stability, governance, and community impact.

Eligibility requirements, deadlines, and contact information can be found at www.artsfund.org/GrantProcess.

- 2017 ALLOCATIONS COMMITTEE -

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Commissioner

Washington State Arts Commission

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Program Manager

Safeco Insurance Foundation

Million in grants over 48 years

MULTICULTURAL ARTS PROJECT

ArtsFund launched the Multicultural Arts Project to increase its support for diverse cultural organizations throughout the region, help reduce barriers to the arts, and engage new donors.

In complement to ArtsFund's annual grant making, \$60,000 in grants were distributed across twelve organizations. As part of ArtsFund's commitment to increasing access to the arts, funds were awarded as matching incentive grants of \$5,000 each with the objective of empowering recipients to leverage these grants to raise greater support for their organizations.

For more information, read our newsletter article on the Multicultural Arts Project at **www.artsfund.org/MAP2017.**

— 2017 MULTICULTURAL ARTS PROJECT — GRANT RECIPIENTS

American Asian Performing Arts Theatre

Asia Pacific Cultural Center

Central District Forum for Arts & Ideas

Chinese Arts and Music Association

Densho

Japan Arts
Connection Lab

Pratidhwani

ReAct Theatre: Seattle's Multiethnic Philanthropic Theater **Red Eagle Soaring**

Seattle Asian American Film Festival

Seattle Latino Film Festival

Tasveer



PROGRAMMING & ADVOCACY

In complement to our grant making, ArtsFund presents a variety of leadership and advocacy programs to strengthen arts organizations, educate and empower nonprofit leaders and volunteers, and advance dialogue on the critical impact of arts and culture on our quality of life, our children's education, and our economy. We also play a leadership role in broader initiatives that foster the future of the arts ecology in the Central Puget Sound region. More information can be found at www.artsfund.org/Programs.

CULTURAL PARTNERS NETWORK

The **Cultural Partners Network** (see page 12) is ArtsFund's network of affiliated arts and cultural organizations. Through the CPN, ArtsFund deepens ties between organizations, provides capacity building resources, and connects cultural organizations with audiences and donors throughout the region. **In 2017, 115 organizations were a part of the CPN.**

BOARD LEADERSHIP TRAINING

Our Board Leadership Training program strengthens arts organizations by teaching fundamentals of board service and providing practical internships with nonprofit boards.

Over 650 current and future nonprofit board members have taken the training.

In 2017, 53 individuals representing

45 civic, cultural, and community

organizations participated.

CULTURAL RESOURCE COLLECTIVE

ArtsFund manages and serves as fiscal agent for the Cultural Resource Collective, a secure patron database used by 34 regional arts and cultural groups to develop and maintain audiences.



















ADVOCACY

We provide leadership and partner in promoting legislative initiatives such as **Building for the Arts,** raising awareness of critical civic issues and furthering public investment in arts and culture.

CONVENINGS

ArtsFund provides capacity building tools and training to the cultural sector, and advances dialogue in response to the needs of the field. In 2017, ArtsFund convenings were attended by 198 participants from 96 organizations.

RESEARCH INITIATIVES

ArtsFund provides critical advocacy tools articulating the measurable impacts of the arts. Our **Economic Impact Studies** detail the importance of the arts and culture industry as an economic driver in our region, and our upcoming **Social Impact Study** will demonstrate how investment in arts and culture contributes to civic health and vitality.

CULTURAL PARTNERS NETWORK

The Cultural Partners Network (CPN), a group of over 100 ArtsFund-affiliated arts and cultural organizations in the Central Puget Sound region, launched in October 2016. Through trainings, events, and communications, the network deepens ties between organizations, provides capacity building resources, and generates exposure to new audiences and donors.

The CPN is comprised of organizations ranging from budget sizes of \$5K to \$35M, and includes youth based, service oriented, and cultural groups, as well as traditional performing arts groups.

At the end of its first year in September 2017, the CPN included 115 organizations. New groups from across the region are added on a biannual basis, expanding ArtsFund's scope of service and community impact. For more information, visit www.artsfund.org/CulturalPartners.











ARTSFUND IN THE COMMUNITY

CELEBRATION OF THE ARTS LUNCHEON

ArtsFund's 29th annual Celebration of the Arts Luncheon drew nearly 1,000 arts supporters. Giving center stage to the vital importance of creativity in the 21st century, the event was highlighted by keynote speaker Steven J. Tepper and award winner Glenn Kawasaki, and featured an on-stage performance by Seattle Repertory Jazz Orchestra.

BOARD SPEED DATING

ArtsFund partnered with the Bill & Melinda Gates Foundation, Leadership Tomorrow, Seattle Works, and United Way of King County to foster connections between graduates of our leadership training programs and organizations seeking new board members.

WORKPLACE GIVING

ArtsFund ran workplace giving campaigns in companies throughout the Central Puget Sound, bringing art into the workplace and increasing workforce development, while raising over \$340,000 for the arts.

EXPANDING BOARD DIVERSITY

ArtsFund presented Setting the Table for More Diverse Board Leadership, an event exploring ways to expand racial, ethnic, and cultural diversity in board leadership. The evening featured a panel discussion with community leaders of color, and networking opportunities for the nearly 100 guests to connect with arts and cultural organizations actively seeking to increase diversity among their board leadership.

MICHAEL KAISER IN SEATTLE

ArtsFund hosted internationally renowned arts management expert Michael Kaiser for a series of events examining the future of the arts in America, including a donor conversation at Chihuly Boathouse, and a convening that drew nearly 100 arts leaders, administrators, and board members.











CAMPAIGN 2017 DONORS

Includes pledges, donations and in kind gifts made by businesses, foundations and individuals between 6/1/2016 and 5/31/2017

Business Donors

\$350,000 and up

\$100,000-\$349,999













\$50,000-\$99,999





\$25,000-\$49,999























Support from Microsoft Corporation, The Boeing Company, Sellen Construction, Perkins Coie, POP, Starbucks Coffee Company, and Stoel Rives LLP includes employee workplace giving.

\$10,000 - \$24,999

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\$2,500 - \$4,999

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* Indicates a portion of the gift came from employee workplace giving campaigns

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\$50,000 and up

Mary Pigott Pete and Julie Rose

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In addition to its annual campaign, ArtsFund receives distributions from the endowments held in the ArtsFund Foundation as well as earnings from the Century Building to support operations and grants. The four story Century Building is home to ArtsFund and several tenants, and was gifted from the Kreielsheimer Foundation to advance of ArtsFund's work in support of the arts.

The Foundation currently includes 13 separate endowment funds totaling \$20.1 million, all of which were created by donors who wanted to leave a legacy in support of the region's arts community.

Ackerley Excellence Fund

Judi Beck and Tom Alberg Fund

Peter F. Donnelly Merit Fund

Jean T. Fukuda Memorial Fund

The Ned & Kayla Skinner Arts Enrichment Fund

Kreielsheimer Fund

Kreielsheimer Music Fund

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Kreielsheimer Theatre Fund

Guendolen Carkeek Plestcheeff Decorative and Design Arts Fund

Roland M. Trafton Endowment Fund

The John Brooks Williams Estate and John H. Bauer Endowment for Theatre Fund



FY17 FINANCIALS

INCOME STATEMENT

FOR THE 12 MONTH PERIOD ENDED 09.30.2017

| Contributions to ArtsFund Foundation |
|---|
| Contributions and pledges |
| Less: Donor designations to other organizations (10,442) |
| Net realized and unrealized gain on investments 2,422,700 |
| Donated services (in-kind) |
| Total Support and Revenues |
| Special Event, net |
| Grants to beneficiaries |
| Less: Donor designations to other organizations (10,442) |
| Program services |
| Fundraising 604,634 |
| Management and general |
| Total Expenses and Grants \$ 4,124,974 |
| Century Building Net Rental Income |
| Non-Operating Net Income (Fiscal Agent) |

BALANCE SHEET

AS OF 09.30.2017

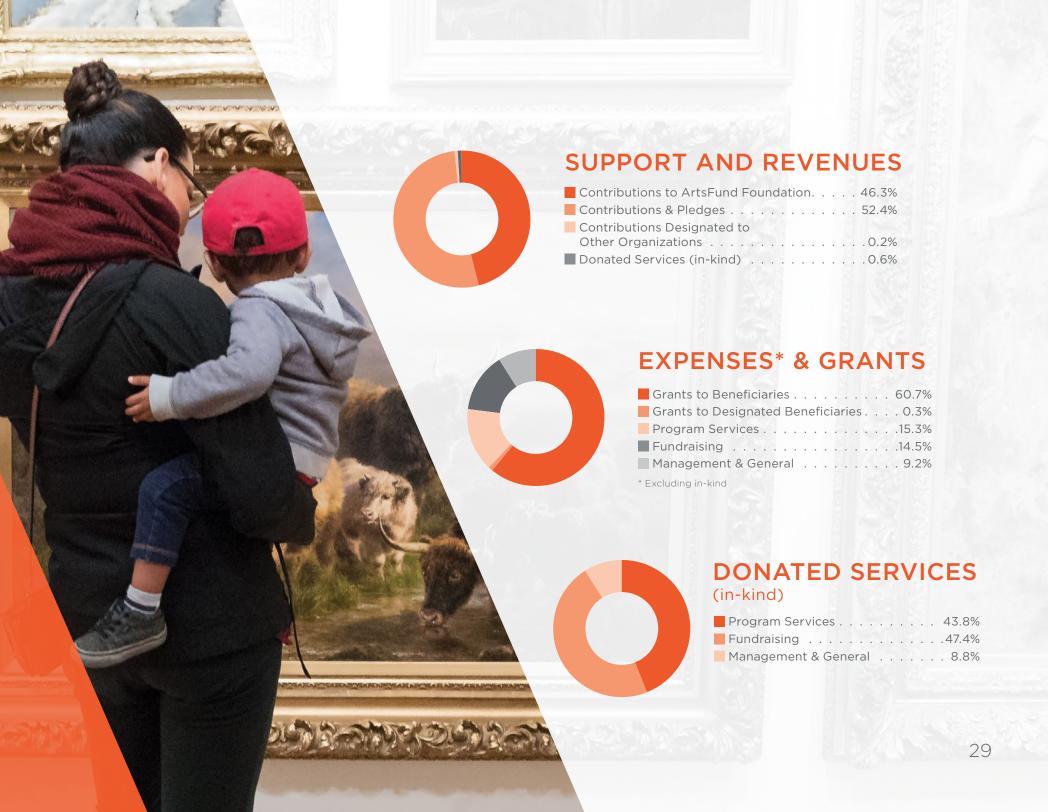
ASSETS

| CORRENT ASSETS | |
|--|-------------|
| ArtsFund, cash & cash equivalents | . 2,031,568 |
| ArtsFund Foundation, cash & investments | 20,364,916 |
| Pledges receivable, net | 693,615 |
| Prepaid expenses and other | 212,500 |
| NON-CURRENT ASSETS | |
| Pledges receivable, net of current portion | 263,023 |
| Land & building | . 3,320,421 |
| Furniture & equipment, website design | 595,960 |
| Less accumulated depreciation/amortization | (2,301,066) |
| TOTAL ASSETS\$ | 25,180,937 |

LIABILITIES & NET ASSETS

CURRENT LIABILITIES

| Grant obligation | | |
|--|------|---------|
| Accounts payable & other accrued liabilities | | 59,020 |
| Current portion of note payable | | 2,213 |
| TOTAL CURRENT LIABILITIES | . \$ | 823.358 |
| | | |
| NOTE PAYABLE, NET OF CURRENT PORTION | | |
| NET ASSETS\$ | 23, | 747,222 |
| TOTAL LIABILITIES & NET ASSETS & | 25 | 100 077 |









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