# ARTSFUND



#### **BUILDING A BRIGHTER FUTURE THROUGH THE ARTS**

A REPORT TO THE COMMUNITY



Mari Horita
President & CEO

For the past 48 years, ArtsFund has been raising funds to strengthen the community by supporting the arts. Thanks to the generosity of thousands of donors and strategic partners, we served over 115 nonprofit arts organizations in 2017 through programs, trainings, advocacy work, and grant making.

We do this work because the Arts Build Communities. The arts, and equitable access to the arts, are key to fostering informed, innovative, and compassionate citizens, and in turn prosperous, creative, and inclusive societies. As our luncheon keynote Steven Tepper reminded us, in a time when heightened anxiety and fear can drive us apart, it is the arts and the creative spirit in each of us that helps us reconnect.

As you will read in this newsletter, ArtsFund remains committed to building bridges through the arts by engaging the next generation of arts leaders and supporters, connecting arts groups and communities, and forging cross sector partnerships. We invite you to join us!

#### ANNOUNCING THE ARTSFUND VISIONARIES

ArtsFund is excited to introduce a new program, the ArtsFund Visionaries (AFV), as of October 2017. The program will connect emerging leaders and business professionals between 21 and 45 years of age to our vision—a community where the arts are accessible to all and valued as critical to a healthy society.

The ArtsFund Visionaries program provides a new opportunity for the next generation of leaders to engage with and support ArtsFund in an events-focused and flexible way. AFV donors will have access to unique events and volunteer opportunities, ideal for developing new relationships. Guided by our strategic plan, the initiative will foster a culture of giving among younger generations, whose engagement in this community is essential to the future of our region's civic vitality.

If you are interested and eligible for this program, we encourage you to kick off our inaugural year by joining the ArtsFund Visionaries today at artsfund.org/visionaries.



[L-R] Seattle Art Museum, Yayoi Kusama: Infinity Mirrors, photo by Natali Wiseman; ArtsFund Associate Volunteers; Hugo House, Morgan Parker reading, photo by Robert Wade Photography.

# CAMPAIGN 2017 YEAR IN REVIEW

#### **GRANT MAKING**

ArtsFund invested \$2.48 million in grants to 69 arts organizations throughout King and Pierce Counties in 2017. These grants helped our grantees produce over 10,000 productions and exhibits reaching more than 9.7 million patrons, fill the gap in arts education by providing over 833,000 students access to the arts, and increase access where cost is a barrier by providing 1.7 million free or discounted tickets. For a full list of organizations supported, visit artsfund.org.

#### MULTICULTURAL ARTS PROJECT

In complement to ArtsFund's annual grant making, ArtsFund launched the Multicultural Arts Project to increase its support for diverse cultural organizations throughout the region, help reduce barriers to the arts, and engage new donors. \$60,000 in grants were distributed across twelve organizations in January 2017.

As part of ArtsFund's commitment to increasing access to the arts, funds were awarded as matching incentive grants of \$5,000 each with the objective of empowering recipients to leverage these grants to raise greater support for their organizations. For more information, including a list of recipients, visit artsfund.org/MAP2017.

PROGRAMMING

## BOARD DEVELOPMENT EVENTS

Over the course of the year ArtsFund provided a number of resources to help arts and cultural organizations develop and strengthen their boards. Our biannual Board Leadership Training program (BLT), which strengthens arts organizations by teaching the fundamentals of board service and offering practical internships with nonprofit boards, trained 53 individuals representing 45 civic, cultural, and community organizations. In addition ArtsFund offered a day-long Advanced Board Leadership Training course designed for individuals who have served on an arts or cultural nonprofit board for three or more years. 31 arts and cultural board members from 22 organizations attended. Earlier in the year ArtsFund hosted "Setting the Table for More Diverse Board Leadership," an event aimed at expanding racial, ethnic, and cultural diversity in board leadership, stemming from ArtsFund's strategic value of promoting equitable and inclusive communities. Nearly 100 people gathered to hear a panel discussion with leaders of color and network with arts and cultural organizations actively seeking to increase diversity among their board leadership.

Special thanks to Glen and Alison Milliman for sponsoring Board Leadership
Training, and to The Boeing Company for sponsoring Advanced Board
Leadership Training and "Setting the Table for More Diverse Nonprofit Boards."

"Arts are a critical component of a fulfilling and enlightened life, and should be accessible to our ever-widening community."

-Donor response, ArtsFund's 2017 Donor Survey



Board diversity panel, Robert Wade Photography



Spring 2017 Board Leadership Training graduates

#### CULTURAL PARTNERS NETWORK

ArtsFund's Cultural Partners Network (CPN), a group of 115 ArtsFund affiliated arts and cultural organizations in the Central Puget Sound region, wrapped its first year in October 2017. Building out of ArtsFund's annual grant making and power2give/PugetSound programs, the network deepens ties between organizations, providing capacity building resources, exposure to new audiences and donors, and opportunities to make connections. This past summer ArtsFund conducted its first annual survey of the network to learn more about the range and scope of the organizations ArtsFund serves, the greatest needs and challenges of these organizations, and the types of partnerships they have forged in the community. See the survey results and read the full report at artsfund.org/CPNsurvey.

The fellow leaders in Artsfund's Cultural Partners Network are a valuable think tank creative thinkers willing to share their skills. We're able to collaboratively tackle some of the issues facing arts organizations in our swiftly changing city."

-Betsey Brock, Executive Director, On the Boards

#### CONVENINGS

Several times throughout the year ArtsFund hosted gatherings focused on sharing resources, practices, and perspectives among the broader arts community. What's Behind the Curtain—An Audience & Donor Research Symposium centered around arts audience research, with tips and best practices on effective research techniques, conducting successful focus groups on a budget, and how to create more user-friendly surveys. For The Future of the Arts in America. ArtsFund hosted internationally renowned arts management expert Michael Kaiser. Nearly 100 arts leaders, administrators, and board members gathered to listen as Mr. Kaiser discussed the major challenges facing arts organizations today. In the spring ArtsFund partnered with the digital arts marketing experts at Capacity Interactive to present a free webinar, Market Smarter: The Fundamentals of Google Analytics. Finally, we held a workshop led by one of the country's leading advocates for the arts and community engagement, Doug Borwick. Over 60 arts and cultural professionals participated in Becoming Indispensible: A Community Engagement Workshop, during which Mr. Borwick encouraged attendees to think of their organizations as a community resource and form deeper, lasting partnerships with new and existing stakeholders.

Special thanks to Advisory Council members Allan and Nora Davis for sponsoring our Michael Kaiser events, and to The Boeing Company for sponsoring our Convenings series.

# LOOKING AHEAD TO CAMPAIGN 2018

#### ARTSFUND WELCOMES OUR NEW BOARD MEMBERS







Elizabeth MacPherson



Rachel McCall Weyerhaeuser



Linda Walton Perkins Coie

#### 2017 GRANT BENEFICIARIES

5th Avenue Theatre

**ACT Theatre** 

American Asian Performing Arts Theatre

Artist Trust

Arts Corps

Asia Pacific Cultural Center

Auburn Symphony Orchestra

Bellevue Arts Museum

**Book-It Repertory Theatre** 

Broadway Center for the Performing Arts

Burke Museum

Central District Forum for Arts & Ideas

Chinese Arts and Music Association

Coyote Central

Densho

Early Music Seattle

Earshot Jazz Society of Seattle

Frye Art Museum

Henry Art Gallery

Intiman Theatre

Jack Straw Productions

Japan Arts Connection Lab

Jet City Improv

Meany Center for the Performing Arts

MoPOP

Museum of Glass

Museum of History and Industry (MOHAI)

Nordic Heritage Museum

Northwest Film Forum

Northwest Sinfonietta

On the Boards

Pacific Northwest Ballet

Pratidhwani

ReAct Theatre

Red Eagle Soaring

Richard Hugo House

Seattle Art Museum

Seattle Arts & Lectures Seattle Asian American Film Festival

Seattle Chamber Music Society

Seattle Children's Theatre

Seattle JazzEd

Seattle Latino Film Festival

Seattle Men's Chorus/Seattle Women's Chorus

Seattle Music Partners

Seattle Opera

Seattle Pro Musica

Seattle Public Theater

Seattle Repertory Jazz Orchestra

Seattle Repertory Theatre

Seattle Shakespeare Company

Seattle Symphony

Seattle Theatre Group

Spectrum Dance Theater

Symphony Tacoma

Tacoma Art Museum

Tacoma Musical Playhouse Tacoma Opera

**Taproot Theatre Company** 

Tasveer

Three Dollar Bill Cinema

Town Hall Association Vashon Center for the Arts

**Velocity Dance Center** 

Village Theatre

Wing Luke Museum of the Asian Pacific

American Experience

#### ARTSFUND IN THE COMMUNITY

### BOARD NETWORKING HAPPY HOUR



Photo by Evan McGlinn, courtesy of the Gates Foundation

# CULTURAL ACCESSIBILITY CONSORTIUM

ArtsFund partnered with 4Culture, the Office of Arts and Culture, and Kindering to host a Cultural Accessibility Consortium focused on increasing access to the arts for people with neurodevelopmental differences. This gathering of nearly 30 individuals opened a dialogue between arts organizations and community members about how to better welcome and include people with neurodevelopmental differences in the arts scene. The pilot gathering concluded with participants identifying a particular practice of interest to spark further collaboration.

# ARTS & HERITAGE DAY

In February ArtsFund staff traveled to Olympia for Arts & Heritage Day, an annual day of advocacy and legislative meetings organized by the Washington State Arts Alliance. This year's advocacy agenda called for support of five cultural issues, including requesting full funding of the state's Building for the Arts program which was created by ArtsFund and The Boeing Company in 1991. Read more at artsfund.org/arts&heritage.

ArtsFund hosted the second annual Board Networking Happy Hour at the Bill & Melinda Gates Foundation, in partnership with the Gates Foundation, Seattle Works, Leadership Tomorrow, and United Way of King County. Nearly 100 professionals seeking board service opportunities were in attendance, including graduates of ArtsFund's Board Leadership Training program. Participants met with representatives from 25 local nonprofits including nine arts and cultural organizations.

#### MAYORAL FORUM

Leading up to the November general election, ArtsFund cosponsored a Mayoral Forum on Arts and the Environment with Seattle mayoral candidates Jenny Durkan and Cary Moon. Over 350 Seattleites attended in person at the KEXP gathering space, and thousands more watched via livestream courtesy of KING 5, to hear the candidates' views on these critical components of livability and what makes our region a great place to live. To read our full recap visit artsfund.org/MayoralForum.



Mayoral candidates Cary Moon and Jenny Durkan, Robert Wade Photography

# **DID YOU KNOW?**

- ArtsFund donors of \$250+ are eligible for exclusive **ArtsAccess** 
  - discounts! This incredible donor benefit grants you access to buy one,
- get one free offers for amazing shows at our world class beneficiaries
- and cultural partner organizations. Curated selections of 20+ diverse
- offerings are sent out quarterly via the ArtsAccess e-blasts.
  - For more information or to redeem offers, contact Chantilly Chiles at chantilly@artsfund.org.

#### RECENT OFFERS INCLUDE:

- Her Story at Pacific Northwest Ballet
- The Humans at Seattle Repertory Theatre
- The Little Prince at Seattle Children's Theatre
- Morlot conducts Berlioz at Seattle Symphony
- Mamma Mia! at the The 5th Avenue Theatre

#### CAMPAIGN 2017 DONORS

Includes pledges, donations and in kind gifts made by businesses, foundations and individuals between 6/1/2016 and 5/31/2017.

#### **BUSINESS DONORS**

Indicates a portion of the gift came from employee workplace giving campaigns

\$350,000 and up Microsoft Corporation\*

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# SAVE THE DATE 30<sup>TH</sup> ANNUAL CELEBRATION OF THE ARTS LUNCHEON



Photo by Steve Peterson

# FEATURING KEYNOTE SPEAKER JANE CHU Chairman, National Endowment for the Arts

ArtsFund is honored to welcome keynote speaker Jane Chu, the eleventh chairman of the National Endowment for the Arts, to speak on the impact of the arts on building healthy cities and communities. Chairman Chu has an extensive background in arts administration and philanthropy, and is also an accomplished artist and musician. In addition to awarding more than \$377 million in grants during her tenure, Chairman Chu has conducted research on the impact of arts and culture on the United States' economy and our communities.

May 8, 2018 12:00 - 1:30 pm The Westin Seattle

Registration opens March 2018